# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarter Ended January 31, 1998

Commission File Number 1-566

GREIF BROS. CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

31-4388903 (I.R.S. Employer Identification No.)

(State or other jurisdiction of incorporation or organization)

43015

425 Winter Road, Delaware, Ohio (Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (740) 549-6000

Not Applicable

Former name, former address and former fiscal year, if changed since last report.

Indicated by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \_X\_. No \_\_\_\_.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the period covered by this report:

Class A Common Stock 10,902,272 shares Class B Common Stock 12,001,793 shares

#### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

For the three weather and d January 04

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF INCOME
(Dollars in thousands, except per share amounts)

For the three months ended January 31,		1998	1997
Net sales Other income:	\$	169,697	\$152,370
Gain on timber sales Interest and other		2,787 2,510	1,539 2,467
		174,994	156,376
		114,554	130,370
Costs and expenses (including depreciation \$8,374 in 1998 and \$7,594 in 1997):	n of		
Cost of products sold		138,177	131,329
Selling, general and administrative		20,324	17,212
Interest		1,230	750
		159,731	149,291
Income before income taxes		15,263	7,085
Taxes on income		5,647	2,600
Net income	\$	9,616	\$ 4,485

Net income per share (based on the average number of shares outstanding during the period):

Based on the assumption that earnings were allocated to Class A and Class B Common Stock to the extent that dividends were actually paid for the year and the remainder were allocated as they would be received by shareholders in the event of liquidation, that is, equally to Class A and Class B shares, share and share alike.

Basic and Diluted:

Class A Common Stock	\$0.39	\$0.14
Class B Common Stock	\$0.44	\$0.25

Due to the special characteristics of the Company's two classes of stock (see Note 1), earnings per share can be calculated upon the basis of varying assumptions, none of which, in the opinion of management, would be free from the claim that it fails fully and accurately to represent the true interest of the shareholders of each class of stock in the retained earnings.

See accompanying Notes to Consolidated Financial Statements

# GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEETS (Dollars in thousands)

#### **ASSETS**

	January 31, 1998	October 31, 1997
CURRENT ASSETS		
Cash and cash equivalents Canadian government securities Trade accounts receivable - less allowance of \$965 for	\$ 16,834 7,305	\$ 17,719 7,533
doubtful items (\$847 in 1997) Inventories Prepaid expenses and other	80,559 46,040 20,054	81,582 44,892 21,192
Total current assets	170,792	172,918
LONG TERM ASSETS  Cash surrender value of life insurance Goodwill - less amortization Other long term assets	1,040 17,017 20,501	1,070 17,352 20,952
	38,558	39,374

PROPERTIES, PLANTS AND EQUIPMENT - at cost Timber properties - less depletion Land Buildings Machinery, equipment, etc. Construction in progress Less accumulated depreciation	6,898 11,473 139,626 431,525 20,269 (269,663) 340,128	6,884 11,139 139,713 424,177 17,546 (261,662) 337,797 \$550,089
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES  Accounts payable  Current portion of long term obligations  Accrued payrolls and employee benefits  Taxes on income	\$ 31,701 8,309 10,705 4,409	\$ 37,487 8,504 13,821 596
Total current liabilities	55,124	60,408
LONG TERM OBLIGATIONS OTHER LONG TERM OBLIGATIONS DEFERRED INCOME TAXES	43,314 15,329 30,619	43,648 16,155 29,740
Total long term liabilities	89,262	89,543
SHAREHOLDERS' EQUITY (Note 1)		
Capital stock, without par value Class A Common Stock: Authorized 32,000,000 shares; Issued 21,140,960 shares; outstanding 10,902,272 shares (10,900,672 in 1997) Class B Common Stock: Authorized and issued 17,280,000 share outstanding 12,001,793 shares	9,774 S;	9,739
Treasury Stock, at cost Class A Common Stock :10,238,688 shares (10,240,288 in 1997)		(41,868)
Class B Common Stock : 5,278,207 shares Retained earnings Cumulative translation adjustment	443,825 (6,641)	437,550 (5,283)
	405,092	400,138
	\$549,478	\$550,089
See accompanying Notes to Consolidated Financi	al Statements	
GREIF BROS. CORPORATION AND SUBSID CONSOLIDATED STATEMENTS OF CAS (Dollars in thousands)		
For the three months ended January 31,	1998	1997
Cash flows from operating activities:		
Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 9,616	\$ 4,485
Depreciation, depletion and amortizati Deferred income taxes Increase (decrease) in cash from changes in certain assets and liabilities, net of effects from acquisitions:	on 8,709 892	7,986 1,325
Trade accounts receivable Inventories Prepaid expenses and other Other long term assets Accounts payable Accrued payrolls and employee benefits Taxes on income Other long term liabilities  Net cash provided by operating activities	1,023 (1,148) 1,138 481 (5,786) (3,116) 3,813 (826)	5,233 (576) 253 (255) (7,232) (2,659) (451) (901)

Acquisitions of companies, net of cash				
acquired				134
Disposals of investments in government securities		228		206
Purchases of properties, plants and equipment		(11,005)		(15,354)
Net cash used by investing activities		(10,777)		(15,014)
Cash flows from financing activities:				
(Payments) proceeds on long term debt		(529)		10,307
Exercise of stock options Dividends paid		37 (3,341)		(6,810)
Net cash (used in) provided by financing				
activities		(3,833)		3,497
Foreign currency translation adjustment		(1,071)		(203)
Net decrease in cash and cash equivalents		(885)		(4,512)
Cash and cash equivalents at beginning of period		17,719		26,560
Cash and cash equivalents at end of period	\$	16,834	\$	22,048

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JANUARY 31, 1998

## NOTE 1 - CAPITAL STOCK AND RETAINED EARNINGS

Class A Common Stock is entitled to cumulative dividends of 1 cent a share per year after which Class B Common Stock is entitled to non-cumulative dividends up to 1/2 cent per share per year. Further distribution in any year must be made in proportion of 1 cent a share for Class A Common Stock to 1 1/2 cents a share for Class B Common Stock. The Class A Common Stock shall have no voting power nor shall it be entitled to notice of meetings of the stockholders, all rights to vote and all voting power being vested exclusively in the Class B Common Stock unless four cumulative dividends upon the Class A Common Stock are in arrears. There is no cumulative voting.

## NOTE 2 - DIVIDENDS PER SHARE

The following dividends per share were paid during the period indicated:

Three Months Ended January 31,	1998	1997
Class A Common Stock	\$0.12	\$0.24
Class B Common Stock	\$0.17	\$0.35

# NOTE 3 - CALCULATION OF NET INCOME PER SHARE

Net income per share was calculated using the following number of shares for the period presented:

Three months ended January 31, 1998:

		Basic	Diluted	
Class A Common St	,	901,962 shares 1 001,793 shares 1	, ,	

Three months ended January 31, 1997:

	Basic	Diluted
Class A Common Stock Class B Common Stock	10,873,172 shares 12,001,793 shares	

The diluted shares assume conversion of stock options. There are 164,100 options that are antidilutive for the three months ended January 31, 1997.

Inventories are comprised principally of raw materials and are stated at the lower of cost (principally on last-in, first-out basis) or market.

#### NOTE 5 - RECLASSIFICATIONS

Certain prior period amounts have been reclassified to conform to the 1998 presentation.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS

#### Results of Operations

Historically, revenues or earnings may or may not be representative of future operations because of various economic factors. The following comparative information is presented for the three-month periods ended January 31, 1998 and January 31, 1997.

Net sales increased \$17.3 million or 11.4% during the current quarter compared to the previous period. The net sales of the containerboard segment increased by \$15.2 million in comparison to the prior year's quarter. This increase was primarily the result of \$12.3 million higher net sales in the paper mills, which was significantly affected by the improved sales prices of its products. The higher sales prices were caused by the overall improvement of the containerboard market. In addition, the purchase of Independent Container, Inc. and Centralia Container, Inc. in May 1997 and June 1997, respectively, contributed \$9.8 million in net sales as a result of the additional sales volume. These increases were partially offset by the disposal of the Company's wood components plants, with prior year first quarter net sales of \$10.7 million, in Kentucky, California, Washington and Oregon in August 1997. The net sales of the industrial shipping containers segment increased by \$ 2.1 million in comparison to the prior year's quarter. Net sales increased due to the purchase of two steel drum operations located in Merced, California and Oakville, Ontario, Canada during March 1997 which contributed \$4.6 million of net sales. The increase that resulted from this acquisition was partially offset by the sale of an injection molding facility, with prior year first quarter net sales of \$2.9 million, located in Ohio during February 1997.

Other income increased in 1998 due to \$1.2 million of additional sales of timber properties.

The cost of products sold as a percentage of sales decreased from 86.2% last year to 81.4% this year. This decrease is primarily the result of higher net sales of the containerboard segment without a corresponding increase in the cost of products sold.

The increase of \$3.1 million in selling, general and administrative expense is due primarily to additional expenses related to the acquisitions in March, May and June of last year. In addition, the amortization of goodwill for these acquisitions contributed to the higher costs.

The increase in interest expense is due to the higher average debt during the first quarter of fiscal 1998 as compared to the prior year.

## Liquidity and Capital Resources

As indicated in the Consolidated Balance Sheet, elsewhere in this report and discussed in greater detail in the 1997 Annual Report to Shareholders, the Company is dedicated to maintaining a strong financial position. It is our belief that this dedication is extremely important during all economic times.

As discussed in the 1997 Annual Report, the Company is subject to the economic conditions of the market in which it operates. During this period, the Company has been able to utilize its developed financial position to meet its continued business needs.

The current ratio of 3.0:1 as of January 31, 1998 is an indication of the Company's continued dedication to strong liquidity.

Capital expenditures were \$11 million during the three months ended January 31, 1998. These capital expenditures were principally needed to replace and improve equipment.

On December 10, 1997, the Company signed a non-binding letter of intent to acquire all of the outstanding shares of KMI Continental Fibre Drum, Inc., Fibro Tambor, S.A. de C.V., and Sonoco Plastic Drum, Inc. from Sonoco Products Co. and their interest in Total Packaging Systems of Georgia, LLC for approximately \$225 million in cash. The acquisition is

subject to satisfactory completion of due diligence by the Company and receipt of all governmental approvals. In addition, the Company has approved future purchases, primarily for equipment, of approximately \$10 million.

The Company has embarked on a program to implement a new management information system. The estimated cost of the project is approximately \$20 million and is expected to be completed during 1999. The purpose of the program focuses on using information technology to link together our operations to become a low cost producer and more effectively service our customers. As a result of this undertaking, the Company believes that its year 2000 compliance matters will be addressed since most of its current software will be discarded.

Self-financing and borrowing have been the primary sources for past capital expenditures and acquisitions. The Company anticipates financing future capital expenditures and acquisitions in a like manner.

# SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Except for the historical information contained herein, the matters discussed in this Form 10-Q contain certain forward-looking statements which involve risks and uncertainties, including, but not limited to economic, competitive, governmental and technological factors affecting the Company's operations, markets, services and related products, prices and other factors discussed in the Company's filings with the Securities and Exchange Commission. The Company's actual results could differ materially from those projected in such forward-looking statements.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not applicable at this time.

#### PART II. OTHER INFORMATION

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

- (a.) The Company held its Annual Meeting of Stockholders on February 23, 1998.
- (b.) At the Annual Meeting of Stockholders, the following nominees were elected to the Board of Directors. The inspectors of election certified the following vote tabulations:

	For	Withheld
Charles R. Chandler	10,551,162	1,450,631
Michael H. Dempsey	10,551,162	1,450,631
Naomi C. Dempsey	10,551,162	1,450,631
Michael J. Gasser	10,551,162	1,450,631
Daniel J. Gunsett	10,551,162	1,450,631
Allan Hull	10,542,682	1,459,111
Robert C. Macauley	10,542,682	1,459,111
David J. Olderman	10,551,162	1,450,631
William B. Sparks, Jr.	10,551,162	1,450,631
J Maurice Struchen	10,542,682	1,459,111

(c.) At the Annual Meeting of Stockholders, a proposed Amendment and Restatement of the Company's Certificate of Incorporation to eliminate outdated provisions and simplify and update certain other provisions was approved by the stockholders. The inspectors of election certified the following vote tabulations:

For	Against	Abstain
10,554,813	2,000	1,444,980

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a.) Exhibits.
- 27. Financial Data Schedule
- (b.) Reports on Form 8-K.

On December 10, 1997, the Company filed a Current Report on Form 8-K that described its non-binding letter of intent to acquire all of the outstanding shares of KMI Continental Fibre Drum, Inc., a Delaware corporation, Fibro Tambor, S.A. de C.V., a Mexican corporation, and Sonoco Plastic Drum, Inc., an Illinois corporation, all of which are wholly-owned subsidiaries of Sonoco Products Co. ("Sonoco"). In addition, the Company would purchase Sonoco's interest in Total Packaging Systems of Georgia, LLC, a Delaware limited liability company.

## OTHER COMMENTS

The information furnished herein reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of the consolidated balance sheet as of January 31, 1998, the consolidated statement of income for the three month periods ended January 31, 1998 and 1997, and the consolidated statement of cash flows for the three month periods then ended. These financial statements are unaudited; however, at year-end an audit will be performed for the fiscal year by independent accountants.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

Greif	Bros.	Corporation	
(Regis	strant	)	

Joseph W. Reed Chief Financial Officer and Secretary (Duly Authorized Signatory) 5

This schedule contains summary financial information extracted from the Form 10-Q and is qualified in its entirety by reference to such Form 10-Q.

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       OCT-31-1998
            JAN-31-1998
                        16,834
                   7,305
                 81,524
                   (965)
                   46,040
            170,792
                       609,791
            (269,663)
              549,478
        55,124
                       43,314
             0
                        0
                       9,774
                   395,318
549,478
                      169,697
            174,994
                        138,177
               138,177
             20,324
            1,230
              15,263
                   5,647
           9,616
                     0
                    0
                   9,616
                    . 39
                    .39
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Amount represents the earnings per share for the Class A Common Stock. The earnings per share for the Class B Common Stock are \$0.44.