

2026 Investor Materials

Greif Inc. Overview



Safe Harbor

FORWARD-LOOKING STATEMENTS

This presentation contains certain forward-looking information within the meaning of the Private Securities Litigation Reform Act of 1995. The words “may,” “will,” “expect,” “intend,” “estimate,” “anticipate,” “aspiration,” “objective,” “project,” “believe,” “continue,” “on track” or “target” or the negative thereof and similar expressions, among others, identify forward-looking statements. All forward looking statements are based on information currently available to management. Such forward-looking statements are subject to certain risks and uncertainties that could cause events and the Company’s actual results to differ materially from those expressed or implied. Please see the disclosure regarding forward-looking statements immediately preceding Part I of the Company’s Annual Report on the most recently filed Form 10-K. The company assumes no obligation to update any forward-looking statements.

REGULATION G

This presentation includes certain non-GAAP financial measures like Adjusted EBITDA and other measures that exclude special items such as restructuring and other unusual charges and gains that are volatile from period to period. Management of the Company uses the non-GAAP measures to evaluate ongoing operations and believes that these non-GAAP measures are useful to enable investors to perform meaningful comparisons of current and historical performance of the Company. These non-GAAP financial measures are intended to supplement, and should be read together with, our financial results. They should not be considered an alternative or substitute for, and should not be considered superior to, our reported financial results. Tables showing the reconciliation between GAAP and non-GAAP measures are available at the end of this presentation and on the Greif website at www.greif.com.

Greif at a Glance (NYSE: GEF)

Packaging Leader to Essential Industries

149

Years in Operation

220+

Facilities

35+

Countries

73

Net Promoter Score

20k+

Customers

15%

Top 20 Customer Sales

FY26 FINANCIAL HIGHLIGHTS

Adjusted
EBITDA
Guidance

\$615 – 635M

+9.8 – 13.4% YoY

Adjusted
Free Cash Flow
Guidance

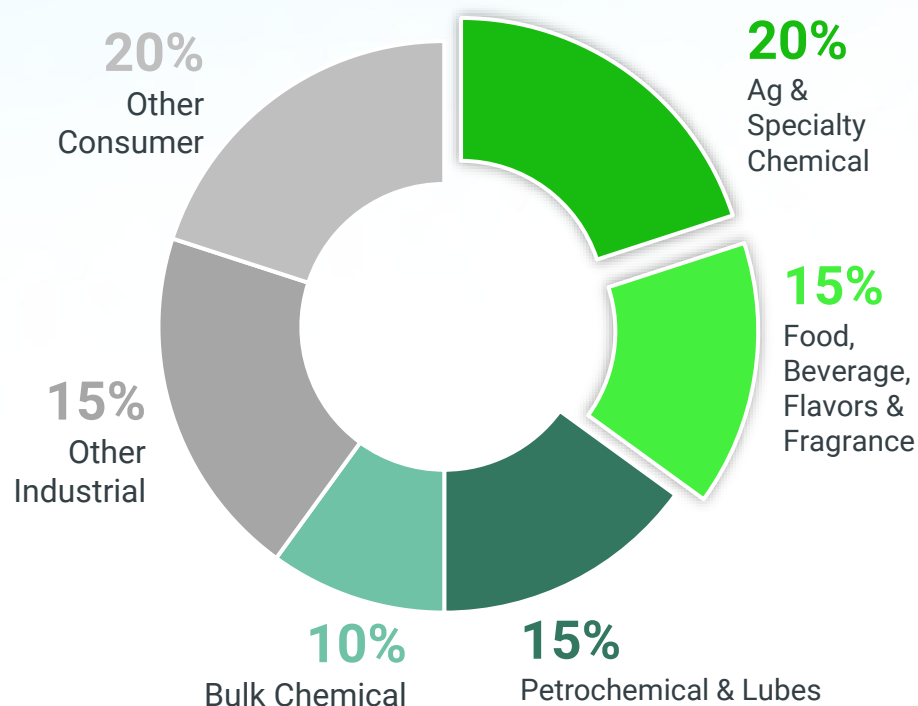
\$305 – 325M

~50% Conversion

Q3'26
Leverage
Ratio

1.1x

END MARKETS



SELECT KEY CUSTOMERS

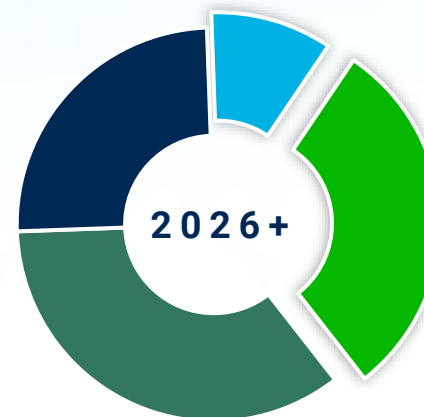
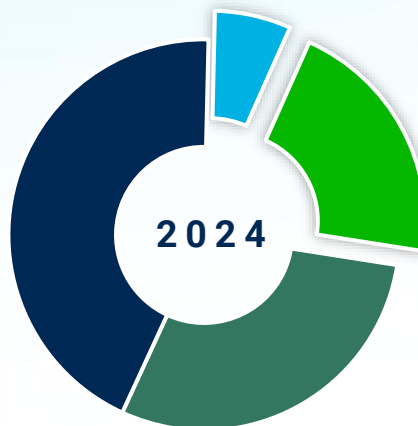
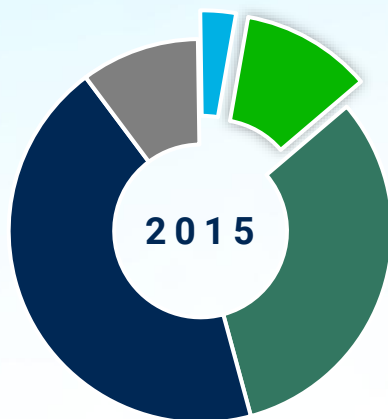


GREIF

Targeting High Growth End Markets

Proactively Shifting our Product Mix

Adjusted
EBITDA by:
**Material
Solution**



■ Polymers ■ Metals ■ Fiber ■ Closures ■ Other

Food &
Beverage

Pharma &
Medical

Flavors &
Fragrances

Agrochemicals

Investing In Premium Solutions For Growth In Resilient High Margin End Markets

Delivering Customer Value Across Four Solutions

CUSTOMIZED POLYMER SOLUTIONS



Small Containers



Large & Medium Containers



New & Recon Intermediate Bulk Containers (IBCs)

DURABLE METAL SOLUTIONS



Large Steel



Medium & Small Steel



Specialty Drums

SUSTAINABLE FIBER SOLUTIONS



Fiber Drums



Tube & Core



Partitions



Recycled Materials & Adhesives

INNOVATIVE CLOSURE SOLUTIONS



Polymer Closures



Metal Closures



Specialty Closures

Total Addressable Market (TAM)

Well-Positioned for Expansion Supported by Global Megatrends

Growth-Focused Products		Target End Markets	5-Year Industry CAGR
	Greif Specific TAM ¹		~3%
Small Plastic Containers	5B+		~7%
Caps and Closures	4B+		~5%
Intermediate Bulk Containers	4B+		~5%
Large & Medium Plastic Containers	2B+		
Total	\$15B+		

Capitalizing on Growth from Key Global Megatrends

- Population Growth
- Food Safety and Productivity
- Sustainable and Multi-Use Packaging
- Nearshoring of Supply Chains
- Industrial Expansion

1. Greif-specific TAM represents the portion of the larger addressable which aligns to Greif’s enterprise-wide objectives of 18%+ EBITDA margins, 50%+ Free Cash Flow Conversion, and favorable exposure to the target end markets listed above

Optimizing Shareholder Value

Priorities for Disciplined Capital Deployment

- ✓ **Maintain a Strong Foundation**
 - Manage leverage and liquidity
 - Fund safety and maintenance CapEx

- ✓ **Return Cash to Shareholders**
 - Deliver consistent growing dividends
 - Annual share repurchases of ~2%

- ✓ **Invest for Growth**
 - Fund high-return organic growth initiatives
 - Pursue disciplined bolt-on acquisitions

Driving Returns & Investing for Growth

10%+ Dividend Increase

- Increased dividend in place as of most recent distribution on July 1st

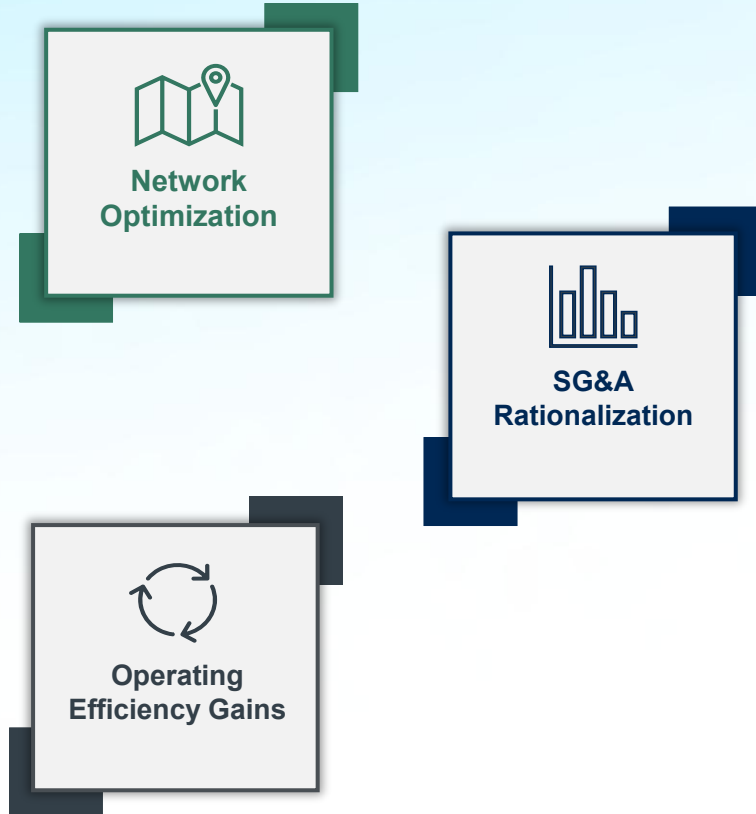
Executing Share Repurchase Plan

- Continuing share repurchases under our authorization

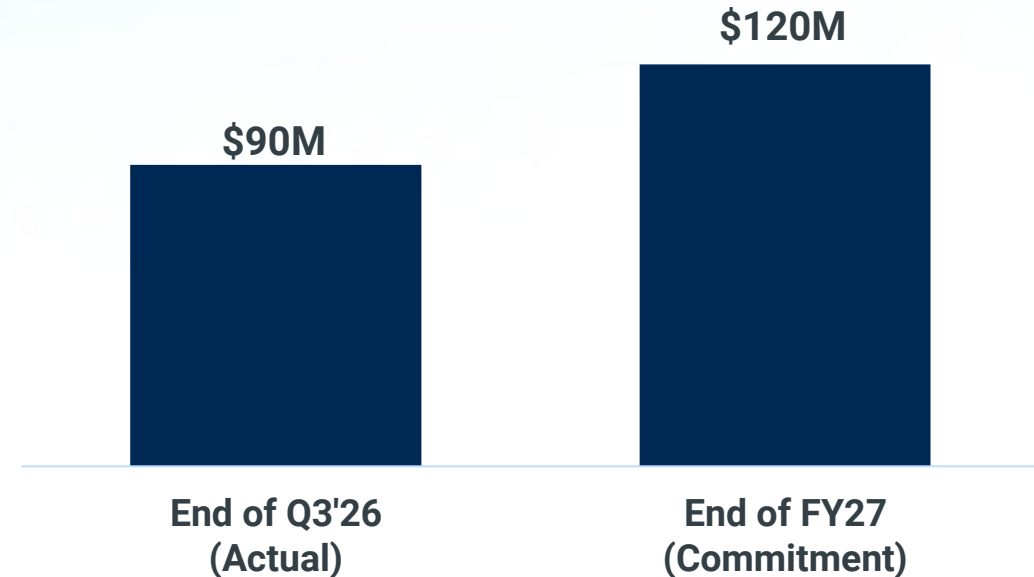
Small Polymer Acquisition

- Bolt-on acquisition¹ of AgChem-focused small container producer in Spain will supplement organic growth

Accelerating Our Cost Optimization Program



Run-Rate Cost Savings



Structural Savings Are Driving Sustainable Margin Expansion

Guidance Range Reflects Improved Q3 Demand and Continued Strong Execution

(\$ in Millions)

Adjusted EBITDA

\$615 – \$635M

+9.8 – 13.4% YoY

Adjusted Free Cash Flow

\$305 – \$325M

~50% Free Cash Flow Conversion

Guidance Assumptions

Volume Assumptions

Customized Polymer Solutions
Durable Metal Solutions
Sustainable Fiber Solutions
Innovative Closure Solutions

Prior Guidance

Current Guidance

Flat

Flat

Down MSD

Down MSD

Down MSD

Down LSD

Down MSD

Down LSD

Free Cash Flow Assumptions

DD&A
Adj. capital expenditures
Cash interest expense
Cash tax expense
Cash restructuring and pension
Operating working capital source (use)

\$230

\$230

\$155

\$155

\$40

\$40

\$80

\$40

\$50

\$65

\$30

(\$10)

Delivering Strong and Durable Total Shareholder Return

Packaging Leader to Essential Industries

- **Polymers:** High growth segment with premium products & technologies
- **Metals:** Global leader driving consistent cash generation
- **Fiber:** Leading NA position in a consolidated market
- **Closures:** Leader in innovation with outsized growth opportunity

Durable Competitive Advantages

- **Robust scale** of 220+ facilities in 35+ countries supported by centralized Greif Business System
- **Differentiated quality and solutions-based commercial approach** backed by advanced technologies and innovation
- **Legendary customer service** model that drives customer stickiness supported by **high colleague engagement**

Roadmap to Accelerate Profitable Growth

- **Prioritizing organic investment** in Polymer and Closure products serving higher growth end-markets
- **Leveraging cost optimization & operational efficiency** to drive EBITDA margin toward 18%+
- **Investing to generate accretive ROIC** in quality value opportunities utilizing a risk adjusted framework

Driven by a Disciplined Capital Allocation Strategy

- **Maintaining a strong balance sheet** with leverage <2x
- **Fund high-return organic** growth investments
- Pursue disciplined **bolt-on acquisitions**
- **Growing dividends** delivered consistently
- **Annual share repurchases** of ~2%

Appendix

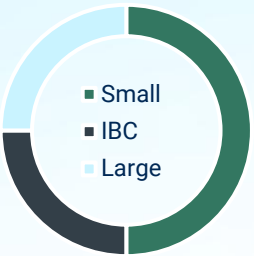
High Growth Segment with Premium Products & Technologies

Financials FY25

Net Sales

\$1.3B

30% of Greif



Gross Profit

\$277M

22% Margin

End Markets

Agrochemicals

Pharma & Medical

Food & Beverage

Flavors & Fragrances

Products

Small Polymer



Large Polymer



IBCs



Customers

Coca-Cola

PPG

BAYER

Cargill

PEPSI

syngenta

Chemours

Roche

DOW

iff

H.B. Fuller

BASF

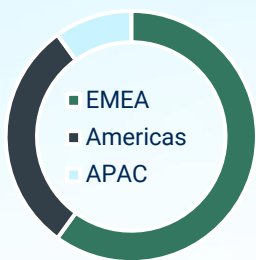
Global Leader Driving Consistent Cash Generation

Financials FY25

Net Sales

\$1.5B

35% of Greif



Gross Profit

\$325M

21% Margin

End Markets

Bulk Chemicals

Petrochemical

Paints & Coatings

Lubricants

Products

Large Steel



Medium/Small Steel



Specialty Drums



Customers



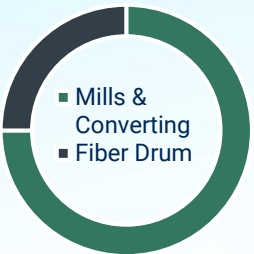
Leading North America Position in a Consolidated Market

Financials FY25

Net Sales

\$1.4B

33% of Greif



Gross Profit

\$313M

22% Margin

End Markets

NA Paper Industry

Films

Construction

Food & Beverage

Products

Tube & Core



Partitions



Fiber Drum



Customers



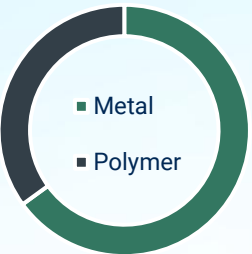
Leader in Innovation with Outsized Growth Opportunity

Financials FY25

Total Sales¹

\$163M

2% of Greif²



Gross Profit

\$40M

24% Margin

End Markets

Agrochemicals

Bulk Chemicals

Food & Beverage

Paints & Coatings

Products

Polymer Closures



Metal Closures



Specialty Closures



Customers



EASTMAN



HUNTSMAN



GAAP to Non-GAAP Reconciliation

Leverage Ratio and Net Debt

Trailing twelve month Credit Agreement EBITDA (in millions)	Trailing Twelve Months Ended 6/30/2026	Trailing Twelve Months Ended 7/31/2025 ⁽¹²⁾
Net income	\$ 1,033.7	\$ 213.9
Plus: Interest expense, net	55.1	146.5
Plus: Non-cash pension settlement charge	1.9	—
Plus: Debt extinguishment charges	2.5	—
Plus: Other (income) expense	10.3	3.6
Plus: Income tax (benefit) expense	469.1	69.8
Plus: Equity earnings of unconsolidated affiliates, net of tax	0.4	(2.5)
Operating profit	\$ 1,573.0	\$ 431.3
Less: Equity earnings of unconsolidated affiliates, net of tax	0.4	(2.5)
Plus: Depreciation, depletion and amortization expense	234.1	265.6
Plus: Acquisition and integration related costs	5.7	7.8
Plus: Restructuring and other charges	76.9	46.3
Plus: Non-cash asset impairment charges	19.6	28.5
Plus: (Gain) loss on disposal of properties, plants and equipment, net	(220.9)	(6.1)
Plus: (Gain) loss on disposal of businesses, net	(1,091.8)	2.7
Plus: Other costs*	80.0	(0.4)
Plus: Other income (expense)	(10.3)	(3.6)
Credit Agreement EBITDA before adjustments	\$ 665.9	\$ 774.6
Credit Agreement adjustments to EBITDA ⁽¹³⁾	(44.3)	(3.1)
Credit Agreement EBITDA	\$ 621.6	\$ 771.5
Adjusted net debt (in millions)	For the Period Ended 6/30/2026	For the Period Ended 7/31/2025
Total debt	\$ 1,030.4	\$ 2,717.0
Cash and cash equivalents	(288.5)	(285.2)
Net debt	\$ 741.9	\$ 2,431.8
Credit Agreement adjustments to debt ⁽¹⁴⁾	(73.9)	(49.6)
Adjusted net debt	\$ 668.0	\$ 2,382.2
Leverage ratio ⁽¹⁵⁾	1.1 x	3.1 x

*includes fiscal year-end change costs, share-based compensation impact of disposals of businesses and special charitable contribution expenses

⁽¹²⁾ Represents trailing twelve months amounts as filed in the prior year quarter ended July 31, 2025.

⁽¹³⁾ Adjustments to EBITDA are specified by the 2026 Credit Agreement and include certain equity earnings of unconsolidated affiliates, net of tax, certain acquisition savings, deferred financing costs, capitalized interest, income and expense in connection with asset dispositions, and other items.

⁽¹⁴⁾ Adjustments to net debt are specified by the 2026 Credit Agreement and include the European accounts receivable program, letters of credit, and balances for swap contracts and other items.

⁽¹⁵⁾ Leverage ratio is defined as Credit Agreement adjusted net debt divided by Credit Agreement adjusted EBITDA.



Non-GAAP measures are intended to supplement and should be read together with our financial results. They should not be considered an alternative or substitute for, and should not be considered superior to, our reported financial results. Accordingly, users of this financial information should not place undue reliance on these non-GAAP financial measures.



