# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

|   | washington, D.C. 20043  |  |                            |   |
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|   |   |  |                            |   |
|   | CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 November 8, 2023 Date of Report (Date of earliest event reported) |  |                            |   |
|   |   |  |                            |   |
|   | (Ех   | GREIF,   |                            | er)   |
| Delaware<br>(State or other jurisdiction of   | incorporation)  | 001-00566<br>(Commission File Number)                                    |                            | 31-4388903<br>(IRS Employer Identification No.)     |
| 425 Winter Road (Address of principal executive offices)                                  |   | Delaware   | Ohio                       | 43015<br>(Zip Code)                                 |
|   |   | 's telephone number, inclu<br>Not Appli<br>ormer name or former address, | cable                      |   |
| Indicate by check mark whether chapter) or Rule 12b-2 of the Se Emerging growth company □ |   |  |                            | 405 of the Securities Act of 1933 (§230.405 of this |
| If an emerging growth company or revised financial accounting                             | standards provided pu   |  | he Exchange Act. $\square$ | tended transition period for complying with any new |
| Title of Each Class   |   | Trading Symbol(s   | ).                         | Name of Each Exchange on Which Registered           |
| Class A Common S  | tock  | GEF  |                            | New York Stock Exchange                             |
| Class B Common S  | tock  | GEF-B  |                            | New York Stock Exchange                             |
| Check the appropriate box belo following provisions (see General                          |   |  | ously satisfy the filing   | obligation of the registrant under any of the       |
| ☐ Written communications p  | ırsuant to Rule 425 un  | der the Securities Act (17   | CFR 230.425)               |   |
| ☐ Soliciting material pursual   | nt to Rule 14a-12 unde  | er the Exchange Act (17 CF   | R 240.14a-12)              |   |
| ☐ Pre-commencement comm   | nunications pursuant to   | Rule 14d-2(b) under the E  | Exchange Act (17 CFF       | R 240.14d-2(b))                                     |
| ☐ Pre-commencement comm   | nunications pursuant to   | Rule 13e-4(c) under the E  | Exchange Act (17 CFR       | 2 240.13e-4(c))                                     |

# Section 7 - Regulation FD

# Item 7.01 Regulation FD Disclosure.

On November 8, 2023, the Company issued a press release regarding its participation in the 2023 Baird Industrial Conference and regarding its reaffirmation of fiscal year 2023 guidance. A copy of the press release, which is attached to this Current Report on Form 8-K as Exhibit 99.2, is hereby furnished pursuant to Item 7.01.

## Section 9 - Financial Statements and Exhibits

# Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Date: November 8, 2023

**Exhibit No. Description** 

99.1 Press release issued by Greif, Inc. on November 8, 2023, regarding its affirmation of guidance and participation at the

Baird Industrial Conference.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GREIF, INC.

By /s/ Gary R. Martz

Gary R. Martz

**Executive Vice President** 

## Greif, Inc. Attends Baird Global Industrial Conference; Reaffirms Fiscal Year 2023 Guidance

DELAWARE, Ohio, November 8, 2023 -

Greif, Inc. (NYSE: GEF, GEF.B), a global leader in industrial packaging products and services, today reaffirms that fiscal 2023 results will be within the previously provided guidance range of Adjusted EBITDA of \$790 million to \$820 million<sup>1</sup> in anticipation of participation in the Baird Global Industrial Conference in Chicago, IL on Wednesday, November 8, 2023. The materials presented at this conference will be accessible online the morning of the conference through the Investors section of the Company's website located at www.greif.com.

This guidance reaffirmation is attributable to performance in-line with expectations for the fiscal fourth quarter in both Paper Packaging & Services (PPS) and Global Industrial Packaging (GIP). GIP volumes remained soft in all regions and most end markets during the quarter, with no positive volume inflections through October; the GIP business also faced a less favorable price / cost dynamic in Q4 as falling steel costs and the continued volume softness pressured margins. The PPS business experienced continued converting and mill volume weakness, both down mid-single digits year-over-year through the fourth quarter despite improved containerboard volumes in October, in addition to sequentially lower published RISI pricing and rising OCC costs.

The Company will report its fiscal fourth quarter 2023 financial results after the market closes on Wednesday, December 6, 2023. A conference call will be held on Thursday, December 7, 2023, at 8:30 a.m. ET. Conference call details are available at https://investor.greif.com/.

# **Concerning Forward-Looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words "may," "will," "expect," "intend," "estimate," "anticipate," "aspiration," "objective," "project," "believe," "continue," "on track" or "target" or the negative thereof and similar expressions, among others, identify forward-looking statements. All forward-looking statements are based on assumptions, expectations and other information currently available to management.

Although the Company believes that the expectations reflected in forward-looking statements have a reasonable basis, the Company can give no assurance that these expectations will prove to be correct. Forward-looking statements are subject to risks and uncertainties that could cause the Company's actual results to differ materially from those forecasted, projected or anticipated, whether expressed in or implied by the statements. Such risks and uncertainties that might cause a difference include, but are not limited to, the following: (i) historically, our business has been sensitive to changes in general economic or business conditions, (ii) our global operations subject us to political risks, instability and currency exchange that could adversely affect our results of operations, (iii) the current and future challenging global economy and disruption and volatility of the financial and credit markets may adversely affect our business, (iv) the COVID-19 pandemic could continue to impact any combination of our business, financial condition, results of operations and cash flows, (v) the continuing consolidation of our customer base and suppliers may intensify pricing pressure, (vi) we operate in highly competitive industries, (vii) our business is sensitive to changes in industry demands and customer preferences, (viii) raw material, price fluctuations, global supply chain disruptions and increased inflation may adversely impact our results of operations, (ix) energy and transportation price fluctuations and shortages may adversely impact our manufacturing operations and costs, (x) we may not successfully implement our business strategies, including achieving our growth objectives, (xi) we may encounter difficulties or liabilities arising from acquisitions or divestitures, (xii) we may incur additional rationalization costs and there is no guarantee that our efforts to reduce costs will be successful, (xiii) several operations are conducted by joint ventures that we cannot operate solely for our benefit, (xiv) certain of the agreements that govern our joint ventures provide our partners with put or call options, (xv) our ability to attract, develop and retain talented and qualified employees, managers and executives is critical to our success, (xvi) our business may be adversely impacted by work stoppages and other labor relations matters, (xvii) we may be subject to losses that might not be covered in whole or in part by existing insurance reserves or insurance coverage and

general insurance premium and deductible increases, (xviii) our business depends on the uninterrupted operations of our facilities, systems and business functions, including our information technology and other business systems, (xix) a security breach of customer, employee, supplier or Company information and data privacy risks and costs of compliance with new regulations may have a material adverse effect on our business, financial condition, results of operations and cash flows, (xx) we could be subject to changes to our tax rates, the adoption of new U.S. or foreign tax legislation or exposure to additional tax liabilities, (xxi) full realization of our deferred tax assets may be affected by a number of factors, (xxii) we have a significant amount of goodwill and long-lived assets which, if impaired in the future, would adversely impact our results of operations, (xxiii) our pension and postretirement plans are underfunded and will require future cash contributions and our required future cash contributions could be higher than we expect, each of which could have a material adverse effect on our financial condition and liquidity, (xxiv) changing climate, global climate change regulations and greenhouse gas effects may adversely affect our operations and financial performance, (xxv) we may be unable to achieve our greenhouse gas emission reduction targets by 2030, (xxvi) legislation/regulation related to environmental and health and safety matters and corporate social responsibility could negatively impact our operations and financial performance, (xxviii) product liability claims and other legal proceedings could adversely affect our operations and financial performance, (xxviii) we may incur fines or penalties, damage to our reputation or other adverse consequences if our employees, agents or business partners violate, or are alleged to have violated, anti-bribery, competition or other laws.

The risks described above are not all-inclusive, and given these and other possible risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. For a detailed discussion of the most significant risks and uncertainties that could cause our actual results to differ materially from those forecasted, projected or anticipated, see "Risk Factors" in Part I, Item 1A of our most recently filed Form 10-K, as updated by our Form 10-Qs filed after our most recently filed Form 10-K, and our other filings with the Securities and Exchange Commission.

All forward-looking statements made in this news release are expressly qualified in their entirety by reference to such risk factors. This release reflects management's views as of November 8, 2023. Except to the extent required by applicable law, we undertake no obligation to update or revise any forward-looking statements.

#### About Greif, Inc.

Greif is a global leader in industrial packaging products and services and is pursuing its vision: be the best performing customer service company in the world. The Company produces steel, plastic and fibre drums, intermediate bulk containers, reconditioned containers, jerrycans and other small plastics, containerboard, uncoated recycled paperboard, coated recycled paperboard, tubes and cores and a diverse mix of specialty products. The Company also manufactures packaging accessories and provides filling, packaging and other services for a wide range of industries. In addition, Greif manages timber properties in the southeastern United States. The Company is strategically positioned in over 35 countries to serve global as well as regional customers. Additional information is on the Company's website at www.greif.com.

# Contact:

Matt Leahy 740-549-6158 matthew.leahy@greif.com

<sup>1.</sup> Fiscal 2023 Adjusted EBITDA guidance on a GAAP basis is not provided in this release due to the potential for one or more of the following, the timing and magnitude of which we are unable to reliably forecast: restructuring-related activities; integration related costs; non-cash pension settlement charges; non-cash asset impairment charges due to unanticipated changes in the business; gains or losses on the disposal of businesses or properties, plants and equipment, net. No reconciliation of the fiscal 2023 Adjusted EBITDA guidance, a non-GAAP financial measure which excludes restructuring charges, integration costs, non-cash asset impairment charges, non-cash pension settlement charges, (gain) loss on the disposal of properties, plants, equipment and businesses, net, is included in this release because, due to the high variability and difficulty in making accurate forecasts and projections of some of the

| excluded information, together with some of the excluded information not being ascertainable or accessible, we are unable to quantify certain amounts the would be required to be included in the most directly comparable GAAP financial measure without unreasonable efforts. |
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