SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended October 31, 1994 Commission File Number 1-566

GREIF BROS. CORPORATION

(Exact name of registrant as specified in its charter)

State of Delaware (State or other jurisdiction of incorporation or organization) 31-4388903 (I.R.S. Employer Identification No.)

621 Pennsylvania Avenue, Delaware, Ohio 43015 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code

614-363-1271

Securities registered pursuant to Section 12 (b) of the Act:

Title of each class

Name of each exchange on which registered

Class "A" common stock

Chicago Stock Exchange

Securities registered pursuant to Section 12 (g) of the Act:

None (Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months , and (2) has been subject to such filing requirements for the past 90 days.

Yes X . No .

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the close of the period covered by this report:

Class A Common Stock 5,436,586 shares Class B Common Stock 6,654,174 shares

Documents Incorporated by Reference

Document

Incorporated into

Portions of Annual Report to Shareholders for year ended October 31, 1994

Part I, Part II, Part IV

PART I

Item 1. Business

Information on the nature, type of business and industry segments, contained on pages 22 and 23 in the Company's 1994 Annual Report to Shareholders, is incorporated in the Form 10-K Annual Report.*

Item 2. Properties

The following are the Company's principal locations and products manufactured.

Location Products Manufactured

Alabama

Steel drums and machine shop

Cullman Steel drums and Good Hope Research center Mobile Fibre drums

Arkansas

Batesville (1) Fibre drums

California

Commerce (2) Corrugated honeycomb

Fontana Steel drums
LaPalma Fibre drums
Morgan Hill Fibre drums
Sacramento General office

Stockton Corrugated honeycomb and wood cut stock

Georgia

Macon Corrugated honeycomb

Tucker Fibre drums

Illinois

Blue Island Fibre drums Chicago Steel drums Joliet Steel drums

Northlake Fibre drums and plastic drums

Posen Corrugated honeycomb

Indiana

Albany (3) Corrugated containers

*Except as specifically indicated herein, no other data appearing in the Company's 1994 Annual Report to Shareholders is deemed to be filed as part of this Form 10-K Annual Report.

Item 2. Properties (continued)

Location Products Manufactured

Kansas

Winfield Steel drums
Kansas City (4) Steel drums
Kansas City (5) Fibre drums

Kentucky

Louisville Wood cut stock

Louisiana

St. Gabriel Steel drums and plastic drums

Maryland

Sparrows Point Steel drums

Massachusetts

Mansfield Fibre drums
Westfield Fibre drums
Worcester Plywood reels

Michigan

Eaton Rapids Corrugated sheets Grand Rapids Corrugated sheets Taylor Fibre drums

Wayne Corrugated containers

Minnesota

Minneapolis
Rosemount
St. Paul
St. Paul
(6)
Fibre drums
Multiwall bags
Tight cooperage
General office

Mississippi

Durant Plastic products Jackson (7) General office

Missouri

Kirkwood Fibre drums

Nebraska

Omaha Multiwall bags

Item 2. Properties (continued)

Location Products Manufactured

New Jersey

Edison (8) General office

Rahway Fibre drums and plastic drums

Spotswood Fibre drums

Springfield (9) National accounts sales office

Teterboro Fibre drums
Phillipsburg Plywood reels

New York

Buffalo Fibre drums
Lindenhurst (10) Research center
Niagara Falls Steel drums

Syracuse Fibre drums and steel drums

Amherst (11) General office

North Carolina

Bladenboro Steel drums
Charlotte Fibre drums
Concord Corrugated sheets

Ohio

Caldwell Steel drums

Canton (12)
Cleveland (13)
Corrugated containers
Delaware
Fostoria
Corrugated containers
Corrugated containers
Corrugated containers
Corrugated containers
Recycled containers
Hebron
Plastic products and containers

Tiffin Corrugated containers

Youngstown Steel drums

Zanesville Corrugated containers and sheets

Oregon

White City Laminated panels

Pennsylvania

Chester Fibre drums

Darlington Fibre drums and plastic drums

Hazleton Corrugated honeycomb
Reno (15) Corrugated containers
Stroudsburg Rims and drum hardware

Washington Corrugated containers and sheets

Item 2. Properties (continued)

Location Products Manufactured

Tennessee

Kingsport Fibre drums Memphis Steel drums

Texas

Angleton Steel drums
Fort Worth Fibre drums

LaPorte Fibre drums, steel drums and plastic drums

Waco Corrugated honeycomb

Virginia

Amherst Containerboard

Washington

Woodland Corrugated honeycomb and wood cut stock

West Virginia

New Martinsville Corrugated containers Weston Corrugated containers

Wisconsin

Sheboygan Fibre drums

Canada

Belleville, Ontario Fibre drums and plastic products

Bowmanville, Ontario Spiral tubes Fort Frances, Ontario Spiral tubes

Fruitland, Ontario Drum hardware and machine shop LaSalle, Quebec Fibre drums and steel drums

Lloydminster, Alberta Steel drums, fibre drums and plastic drums

Maple Grove, Quebec Pallets

Milton, Ontario Fibre drums Niagara Falls, Ontario General office Stoney Creek, Ontario Steel drums

Note: All properties are held in fee except as noted below.

Exceptions:

- (1) Lease expires March 31, 1997
- (2) Lease expires March 30, 1995
- (3) Lease expires January 31, 1998
- (4) Lease expires June 30, 1995
- (5) Lease expires March 31, 1999(6) Lease expires December 31, 1994
- (7) Lease expires May 31, 1995
- (8) Lease expires May 31, 1998

Item 2. Properties (concluded)

- (9) Lease expires September 7, 1997
- (10) Lease expires December 31, 2000
- (11) Lease expires December 31, 1996
- (12) Lease expires March 31, 1998 (13) Lease expires November 30, 1995
- (14) Lease expires April 30, 1997
- (15) Lease expires October 31, 1995

The Company also owns in fee a substantial number of scattered timber tracts comprising approximately 319,000 acres in the states of Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi and Virginia and the provinces of Nova Scotia, Ontario and Quebec in Canada.

Item 3. Legal Proceedings

The Company has no pending material legal proceedings.

From time to time, in the business in which the Company operates, various legal proceedings arise from either the Federal, State or Local levels involving environmental sites to which the Company has shipped directly or indirectly small amounts of toxic waste such as paint solvents, etc. The Company, to date, has been classified as a "de minimis" participant and, as such, has not been subject, in any instance, to material sanctions or sanctions greater than \$100,000.

In addition, also from time to time, but infrequently, the Company has been cited for inadvertent violations of environmental regulations. Except for the following situation, none of these violations involve or are expected to involve sanctions of \$100,000 or more.

Currently, the Company's only exposure which may exceed \$100,000 relates to a pollution situation at its Strother Field plant in Winfield, Kansas. A feasibility study and a remedial plan proposed by the Kansas Department of Health and Environment has set forth estimated remedial costs which could expose the Company to approximately \$3,000,000 in expense under the most extreme assumptions. If the Company ultimately is required to incur this expense, a significant portion would be paid over 10 years. The Kansas site involves underwater pollution and certain soil pollution was found to exist on the Company's property. The estimated costs of the remedy currently preferred by the Kansas Authority for the soil pollution on the Company's land represents approximately \$2,000,000 of the estimated \$3,000,000 in expense.

The final remedies have not been selected and the proposed plan is presently open for public comment. In an effort to reduce its exposure for soil pollution, the Company, believing the soil pollution has been unduly magnified and is not based upon sufficient exploratory data, has undertaken further engineering borings and analysis to attempt to define a more confined soil area subject to the proposed remediation.

Due to the uncertainty surrounding this instance, the Company believes that the range of potential liability cannot be reasonably estimated, accordingly no reserve has been recorded as of October 31, 1994.

Item 4. Submission of Matters to a Vote of Security Holders

There have been no matters submitted to a vote of security holders.

PART II

The following information contained in the 1994 Annual Report to Shareholders is incorporated by reference in this Form 10-K Annual Report:*

Information concerning the principal market on which the Registrant's common stock is traded, high and low sales price of this stock for each quarterly period during the last two fiscal years and number of shareholders is contained on page 21 of the 1994 Annual Report to Shareholders.

The Company generally pays five dividends of varying amounts during its fiscal year computed on the basis described in Note 4, page 18 of the 1994 Annual Report to Shareholders. The annual dividends paid for the last three fiscal years are contained on page 15.

Item 6. Selected Financial Data

The 5-year selected financial data, contained on page 22 of the 1994 Annual Report to Shareholders, is incorporated in this Form 10-K Annual Report.*

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following information contained in the 1994 Annual Report to Shareholders is incorporated by reference in this Form 10-K Annual Report:*

Management's Discussion and Analysis of Liquidity and Capital Resources and Results of Operations - pages 24 and 25.

Item 8. Financial Statements and Supplementary Data

The following information contained in the 1994 Annual Report to Shareholders is incorporated by reference in this Form 10-K Annual Report:*

The consolidated financial statements and the report thereon of Price Waterhouse LLP dated November 30, 1994 pages 14 through 20.

The selected quarterly financial data - page 21.

*Except as specifically indicated herein, no other data appearing in the Company's 1994 Annual Report to Shareholders is deemed to be filed as part of this Form 10-K Annual Report.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There has not been a change in the Company's principal independent auditors and there were no matters of disagreement on accounting and financial disclosure.

PART III

Item 10. Directors and Executive Officers of the Registrant

The following information relates to Directors of the Company:

| Name | Date present term expires | Other positions and offices held | Year first became Director |
|-------------------------|--|----------------------------------|----------------------------------|
| Michael J. Gasser | (Note: All Directors are elected annually | See response below | . 1991 |
| John C. Dempsey (A) | for the ensuing year and serve until their | See response below | . 1946 |
| Allan Hull (B) | successors are elected and qualify. The | See response below | . 1947 |
| Robert C. Macauley (C) | annual meeting is held on the fourth | See response below | . 1979 |
| Charles R. Chandler (D) | Monday of February.) | See response below | . 1987 |
| Paul H. DeCoster (E) | | None. | 1993 |
| J Maurice Struchen (F) | | None. | 1993 |

(A)John C. Dempsey (age 80) has been a full time officer of the Company for more than the last five years. In the current year, he retired from the Company, but retains the position of Chairman Emeritus of the Board of

- (B)Allan Hull is and has been, for more than the past five years, a partner and practicing attorney with Hull and Hull, Legal Counsel, Cleveland, Ohio. See below for present positions with the Company.
- (C)Robert C. Macauley (age 71) has been, for more than the past five years, the Chief Executive Officer of Virginia Fibre Corporation. He is a member of the Compensation Committee. He is also a director for W. R. Grace & Co.
- (D)Charles R. Chandler (age 59) has been, for more than the past five years, the President and Chief Operating Officer of Virginia Fibre Corporation. He is a member of the Executive and Audit Committees.
- (E)Paul H. DeCoster (age 61) has been, for more than the past five years, a partner in the law firm Jackson and Nash. He is a member of the Compensation and Audit Committees.
- Item 10. Directors and Executive Officers of the Registrant (continued)
- (F)J Maurice Struchen (age 74) has been, for more than the past five years, the retired former Chairman of the Board and Chief Executive Officer of Society Corporation. He is a member of the Compensation and Audit Committees. He is also a director for Society Corporation and Forest City Enterprises, Inc.
- Mr. Gasser, for more than the past five years, has been a full-time officer of the Company (see below).

The following information relates to Executive Officers of the Company (elected annually):

| Name | Age | Positions and Offices | Year first became Executive Officer |
|------------------------------|-----|--|--|
| | | | |
| Michael J. Gasser | 43 | Chairman of the Board of Directors and Chief Executive Officer, member of the Executive and Finance Committees | 1988 |
| Allan Hull | 81 | Director, Vice President, General Counsel, member of the Executive Com- mittee | 1964 |
| John P. Berg | 74 | President, member of the Finance Committee and General Manager of Norco and West Coast Divisions | 1972 |
| Lloyd D. Baker | 61 | Vice President and Chairman of the Finance Committee | n 1975 |
| Leonard W. Berkheimer | 60 | Vice President | 1990 |
| Michael M. Bixby | 51 | Vice President | 1980 |
| Herbert L. Carpenter, Jr. | 72 | Vice President, General Manager of Raible Division and Director of Research and Development | 1976 on |
| Richard R. Caron | 62 | Vice President | 1990 |
| John P. Conroy | 65 | Vice President and Secretar | y 1991 |

Item 10. Directors and Executive Officers of the Registrant (continued)

| Name | Age | Positions and Offices | Executive Officer |
|----------------------------|-----|---|----------------------|
| Edward L. Dean | 59 | Vice President | 1985 |
| Dwight L. Dexter | 43 | Vice President | 1990 |
| Richard E. Gerstner | 46 | Vice President | 1990 |
| Harrison C. Golway, Jr. | 65 | Vice President | 1985 |
| C. J. Guilbeau | 47 | Vice President | 1986 |
| Thomas A. Haire | 46 | Vice President | 1991 |
| James A. Hale | 54 | Vice President | 1990 |
| Ralph A. Kelley | 73 | Vice President and General Manager of Seymour & Peck Division | 1976 |
| Jerry D. Kidd | 59 | Vice President | 1992 |
| Dennis J. Kuhn | 71 | Vice President | 1980 |
| Anthony Lanza | 78 | Vice President | 1991 |
| Sally W. Messner | 58 | Vice President | 1993 |
| Gail T. Randich | 60 | Vice President | 1991 |
| Lawrence A. Ratcliffe | 53 | Vice President and Director of Industrial Relations | 1991 |
| John S. Ries | 52 | Vice President | 1994 |
| James T. Robinson | 52 | Vice President | 1990 |
| Harley G. Sasse | 49 | Vice President | 1990 |
| Alvis H. Snipes | 89 | Vice President | 1947 |
| Robert G. Straley | 43 | Vice President and General Manager of East Coast Div | 1990 ision |

Item 10. Directors and Executive Officers of the Registrant (continued)

| Name | Age | Positions and Offices | Year first became Executive Officer |
|----------------------------|-----|---|--|
| Kenneth R. Swanson | 54 | Vice President | 1990 |
| Ronald L. Waterman, Sr. | 55 | Vice President | 1989 |
| Jeffrey C. Wood | 42 | Vice President | 1992 |
| Russell J. Rehark | 83 | Treasurer and member of the Finance Committee | 1972 |

Except as indicated below, each Executive Officer has served in his present capacity for at least five years.

Mr. Leonard W. Berkheimer was elected Vice President in 1990. During the last five years he has been General Manager of Fibre Drum Operations - East Coast Division.

Mr. Richard R. Caron was elected Vice President in 1990. During the last five years he has been General Sales Manager - National Accounts.

Mr. Dwight L. Dexter was elected Vice President in 1990. During the last five years he has been Sales Manager for National Accounts.

- Mr. Richard E. Gerstner was elected Vice President in 1990. During the last five years he has served as General Manager Steel Drum Operations East Coast Division and continues to serve in this capacity.
- Mr. James A. Hale was elected Vice President in 1990. During the last five years he has served as an industrial engineer for the East Coast Division.
- Mr. James T. Robinson was elected Vice President in 1990. During the last five years he has been a Sales Manager for the East Coast Division and continues to serve in this capacity.
- Mr. Harley G. Sasse was elected Vice President in 1990. During the last five years he has been General Sales Manager for the Norco and West Coast Divisions.
- Mr. Robert G. Straley was elected Vice President in 1990. During the last five years he has served as General Manager for the East Coast Division.
- Mr. Kenneth R. Swanson was elected Vice President in 1990. During the last five years he has been General Manager Quality Excellence Program.
- Item 10. Directors and Executive Officers of the Registrant (concluded)
- Mr. John P. Conroy was elected Vice President in 1991. During 1994 Mr. Conroy was elected Secretary. Prior to 1994, he was Assistant Secretary. Mr. Conroy has been a member of the Administrative Committee since 1972.
- Mr. Thomas A. Haire was elected Vice President in 1991. During the last five years he has been manager of the research facility located in Lindenhurst, New York and continues to serve in this capacity.
- Mr. Anthony Lanza was elected Vice President in 1991. During the last five years he has been General Manager Steel Drum Operations for the Seymour & Peck Division.
- Mr. Gail T. Randich was elected Vice President in 1991. During the last five years he has served as Manager Midwest Operations Seymour & Peck Division. Mr. Randich continues to serve in this capacity.
- Mr. Lawrence A. Ratcliffe was elected Vice President in 1991. During 1994, Mr. Ratcliffe became Director of Industrial Relations. Prior to 1994, he served as Assistant Director of Industrial Relations.
- Mr. Jerry D. Kidd was elected Vice President in 1992. During the last five years he has served as division purchasing manager for the Norco Division. Mr. Kidd continues to serve in this capacity.
- Mr. Jeffrey C. Wood was elected Vice President in 1992. Prior to that time he has served as a divisional fleet manager for the East Coast Division. Mr. Wood now performs this service in a corporate capacity. In 1994, Mr. Wood was elected to the Administrative Committee.
- Mrs. Sally W. Messner was elected Vice President in 1993. During the last five years she has served as tax manager for the Corporation. She continues to serve in this capacity.
- Mr. John S. Ries was elected Vice President in 1994. During the last five years he has been the Division Controller for the Norco and West Coast Divisions and continues to serve in this capacity.

Item 11. Executive Compensation

| Name and Position | Year | Salary | Deferr Bonus | ed All Compensation | 0ther |
|----------------------------------|------|-----------|-----------------|------------------------|-------|
| Michael J. Gasser | 1994 | \$143,166 | \$99,999 | | |
| Chairman Chief Executive Officer | 1993 | \$110,040 | \$35,000 | | |
| Officer | 1992 | \$102,304 | \$30,000 | | |
| John C. Dempsey | 1994 | \$155,964 | \$56,996 | | |

| Chairman Emeritus | | | | | |
|---|--------|-----------|-----------|-----------|-----------|
| | 1993 | \$155,964 | \$92,176 | | |
| | 1992 | \$155,964 | \$90,369 | | |
| Robert C. Macauley Director | / 1994 | \$356,750 | \$90,172 | \$40,593 | \$445,410 |
| Chief Executive Officer of Virginia Fibre | 1993 | \$353,550 | \$104,782 | \$33,990 | \$146,520 |
| Corporation | 1992 | \$341,151 | \$73,612 | \$34,932 | \$499,500 |
| Charles R. Chandle | er1994 | \$414,421 | \$94,952 | \$218,411 | \$52,794 |
| President of | 1993 | \$423,308 | \$126,013 | \$201,670 | \$21,294 |
| Virginia Fibre Corporation | 1992 | \$408,519 | \$83,160 | \$168,253 | \$23,310 |
| John P. Berg President | 1994 | \$140,004 | \$93,844 | | |
| Frestuent | 1993 | \$132,766 | \$88,532 | | |
| | 1992 | \$125,892 | \$86,796 | | |
| Ralph A. Kelley | 1994 | \$107,760 | \$32,436 | | |
| Vice President | 1993 | \$103,116 | \$30,600 | | |
| | 1992 | \$97,740 | \$30,000 | | |

Item 11. Executive Compensation (continued)

| Name and Position | Year | Salary | Bonus | Deferred Compensation | All Other |
|----------------------------------|------|-----------|-----------|--------------------------|--------------|
| Elmer A. Reitz Executive Vice | 1994 | \$64,000* | \$76,570* | | |
| President | 1993 | \$96,000 | \$86,683 | | |
| | 1992 | \$103,101 | \$84,983 | | |

^{*}Mr. Reitz passed away in August, 1994.

For many years, the Board of Directors has voted bonuses to employees, acting within its complete discretion, based upon the progress of the Company, and upon the contributions of the particular employees to that progress, and upon individual merit, which determines, in the action of the Board, the bonus a specific employee may receive, if any.

Mr. Robert C. Macauley, Chairman and Chief Executive Officer of Virginia Fibre Corporation, on August 1, 1986, entered into an employment agreement with Virginia Fibre Corporation, principally providing for (a) the employment of Mr. Macauley as Chairman and Chief Executive Officer for a term of 10 years, (b) the agreement of Mr. Macauley to devote his time, attention, skill and effort to the performance of his duties as an officer and employee of Virginia Fibre Corporation, and (c) the fixing of minimum basic salary during such period of

Item 11. Executive Compensation (continued)

employment at \$175,000 per year. During the 1992 fiscal year, the employment contract with Mr. Macauley was amended to increase the original term to 18 years and to increase the minimum basic salary during the remainder of the employment period to \$275,000 per year.

Mr. Charles R. Chandler, President and Chief Operating Officer of Virginia Fibre Corporation, on August 1, 1986, entered into an employment agreement with Virginia Fibre Corporation, principally providing for (a) the employment of Mr. Chandler as President and Chief Operating Officer for a term of 15 years, (b) the agreement of Mr. Chandler to devote all of his time, attention, skill and effort to the performance of his duties as an officer and employee of Virginia Fibre Corporation, and (c) the fixing of minimum basic salary during such period of employment at \$150,000 per year. During the 1988 fiscal year the employment contract of Mr. Chandler was amended to increase the minimum basic salary during the remainder of the employment period to

\$275,000 per year. During the 1992 fiscal year, the employment contract with Mr. Chandler was amended to give Mr. Chandler the right to extend his employment beyond the original term for up to 5 additional years.

Effective during fiscal 1993, no Directors' fees are paid to Directors who are full-time employees of the Company or its subsidiary companies. Directors who are not employees of the Company receive \$19,200 per year plus \$500 for each audit and compensation meeting that they attend.

Supplemental to the pension benefits, Virginia Fibre Corporation has deferred compensation contracts with Robert C. Macauley and Charles R. Chandler. These contracts are designed to supplement the Company's defined benefit pension plan only if the executive retires under such pension plan at or after age 65, or if the executive becomes permanently disabled before attaining age 65. No benefit is paid to the executive under this contract if death preceeds retirement. The deferred compensation is payable to the executive or his spouse for a total period of 15 years.

Under the above Deferred Compensation Contracts, the annual amounts payable to the executive or his surviving spouse are diminished by the amounts receivable under the Virginia Fibre Corporation's defined benefit pension plan. Mr. Macauley's estimated accrued benefit from the Deferred Compensation Contract is \$78,608 per year for 10 years and \$52,405 per year for an additional 5 years. Mr. Chandler's estimated accrued benefit from the Deferred Compensation Contract is \$184,061 per year for 10 years and \$122,707 per year for an additional 5 years.

The dollar amount in the all other category is the compensation attributable to the 1991 Virginia Fibre Corporation stock option plan to certain key Virginia Fibre Corporation employees. This amount is the difference between the option price and the value attributable to the stock based upon the performance of Virginia Fibre Corporation.

In 1991, the shareholders of Virginia Fibre Corporation approved non-incentive (as defined in the Internal Revenue Code) stock options to Mr. Robert C. Macauley to purchase up to 135,000 shares of common stock of Virginia Fibre Corporation at a price of \$31.26 per share. The options are exercisable for a period of 15 years from the date of the option.

Item 11. Executive Compensation (continued)

In addition to the above, Mr. Macauley and Mr. Charles R. Chandler were issued incentive stock options to purchase shares of Virginia Fibre Corporation stock. Mr. Macauley has the option to purchase up to 15,000 shares of Virginia Fibre Corporation stock at an option price, \$35.00, which is not less than 110% of the fair market value of such stock at the time the option is granted.

Mr. Chandler has the option to purchase up to 22,050 shares of Virginia Fibre Corporation stock at a price of \$31.26 per share.

No options were exercised during 1994, 1993 or 1992 by Mr. Macauley or Mr. Chandler.

DEFINED BENEFIT PENSION TABLE

| | | Α | nnual Bene | fit for Years of Service |
|--------------|----------|----------|------------|--------------------------|
| Remuneration | 15 | 20 | 25 | 30 |
| \$160,000 | \$27,640 | \$36,853 | \$46,067 | \$55,280 |
| \$150,000 | \$25,890 | \$34,520 | \$43,150 | \$51,780 |
| \$140,000 | \$24,140 | \$32,187 | \$40,233 | \$48,280 |
| \$130,000 | \$22,390 | \$29,843 | \$37,317 | \$44,780 |

| Name of individual or number of persons in group | Credited Years | Remuneration used for Calculation of Annual Benefit | Estimated annual benefits under retirement plan |
|--|----------------|---|---|
| Michael J. Gasser | 15 | \$77,944 | \$11,142 |
| John C. Dempsey | 45 | \$151,549 | \$37,879 |
| John P. Berg | 37 | \$116,285 | \$36,358 |

| Ralph A. Kelley | 54 | \$89,497 | \$30,604 |
|---------------------|----|-----------|----------|
| Elmer A. Reitz | 50 | \$107,614 | \$36,945 |
| Charles R. Chandler | 22 | \$219,224 | \$48,229 |
| Robert C. Macauley | 22 | \$219,224 | \$48,229 |

The registrant's pension plan is a defined benefit pension plan with benefits based upon the average of the ten consecutive highest-paying years of salary compensation (excluding bonuses) and upon years of credited service up to 30 years.

The annual retirement benefits under the defined benefit pension plan of the registrant's subsidiary, Virginia Fibre Corporation, are calculated at 1% per year based upon the average of the five highest out of the last ten years of salary compensation.

Item 11. Executive Compensation (continued)

None of the pension benefits described in this item are subject to offset because of the receipt of Social Security benefits or otherwise.

The annual compensation for Mr. Macauley and Mr. Chandler is reviewed annually by the compensation committee of the Board of Directors of Virginia Fibre Corporation, made up of primarily outside members of that Board and is based primarily on the performance of Virginia Fibre Corporation.

The annual compensation for Michael J. Gasser, Chairman of the Board and Chief Executive Officer of the Registrant, is reviewed annually by the Compensation Committee of the Board of Directors. Mr. Gasser's salary is based primarily on the performance of Greif Bros. Corporation.

The Compensation Committee, made up primarily of outside directors, reviews the total compensation paid to Mr. Gasser and other executive officers.

Members of the Compensation Committee are:

Paul H. DeCoster Robert C. Macauley J Maurice Struchen

Item 11. Executive Compensation (concluded)

The following graph compares the Registrant's stock performance to that of the Standard and Poor's 500 Index and its industry group (Peer Index). This graph, in the opinion of management, would not be free from the claim that it fails to fully and accurately represent the true value of the Company.

STOCK PERFORMANCE CHART

| | | S&P 500 | |
|------|-----------|---------|------------|
| Year | GBC Stock | Index | Peer Index |
| 1989 | 100 | 100 | 100 |
| 1990 | 67 | 89 | 69 |
| 1991 | 83 | 115 | 118 |
| 1992 | 86 | 123 | 120 |
| 1993 | 94 | 137 | 102 |
| 1994 | 105 | 139 | 126 |

The Peer Index is comprised of the paper containers index and paper and forest products index as shown in the Standard & Poor's Statistical Services Guide.

Item 12. Security Ownership of Certain Beneficial Owners and Management

The following ownership is as of December 12, 1994:

| Name and Address | Class of stock | Type of ownership | Number of shares | Percent of class |
|--|----------------|----------------------------|------------------|---------------------|
| Naomi C. Dempsey 782 W. Orange Road Delaware, Ohio | Class B | Record and Beneficially | 3,021,618 | 45.41% |

| Naomi C. Dempsey, Trustee | Class B | See (1) below | 831,520 | 12.50% |
|--|---------|----------------------------|-----------|--------|
| John C. Dempsey 621 Pennsylvania Avenue Delaware, Ohio | Class B | Record and Beneficially | 240,000 | 3.60% |
| Macauley & Company 161 Cherry Street New Canaan, Connecticut | Class B | Record and Beneficially | 1,200,000 | 18.04% |

(1) Held by Naomi C. Dempsey as successor trustee in the Naomi A. Coyle Trust. John C. Dempsey is the beneficial owner of these shares.

The following information regarding directors is as of December 12, 1994:

| Name | Title and Percent Class A | t of Class % |
|---------------------|------------------------------|-----------------|
| Charles R. Chandler | 200 | -0-% |
| Paul H. DeCoster | 200 | -0-% |
| Michael J. Gasser | - 0 - | -0-% |
| Allan Hull | -0- | -0-% |
| Robert C. Macauley | -0- | -0-% |
| J Maurice Struchen | -0- | -0-% |

Item 12. Security Ownership of Certain Beneficial Owners and Management (concluded)

| Name | Title and Percent Class B | of Class % |
|---------------------|------------------------------|---------------|
| Charles R. Chandler | 2,000 | . 03% |
| Paul H. DeCoster | - 0 - | -0-% |
| Michael J. Gasser | 5,899 | . 09% |
| Allan Hull | 74,800 | 1.12% |
| Robert C. Macauley | 1,200,000 | 18.04% |
| J Maurice Struchen | 1,000 | .02% |

In addition to the above referenced shares, Messrs. Gasser, Hull and Baker serve as Trustees of the Greif Bros. Corporation Employees' Retirement Income Plan, which holds 61,876 shares of Class A Common Stock and 38,440 shares of Class B Common Stock. The Trustees, accordingly, share voting power in these shares.

The Class A Common Stock has no voting power, except when four quarterly cumulative dividends upon the Class A Common Stock are in arrears.

Each class of the following equity securities are owned or controlled by management (i.e. all Directors and Officers) as of December 12, 1994:

| Title of class of stock | Amount beneficially owned | Percent of class |
|-------------------------|------------------------------|---------------------|
| Class A | 9,972 | 0.18% |
| Class B | 1,350,785 | 20.30% |

Item 13. Certain Relationships and Related Transactions

The law firm of Hull & Hull received \$301,990 in fees for legal services to the Corporation plus reimbursement of out-of-pocket expenses of \$32,619. Mr. Allan Hull, attorney-at-law, is Vice President, General Counsel, member of the

Executive Committee and a Director of Greif Bros. Corporation and a partner in the firm of Hull & Hull.

Item 13. Certain Relationships and Related Transactions (concluded)

A subsidiary of the Company annually contributes money to a world-wide relief organization. The founder and chairman of this non-profit organization is also the founder and chairman of the subsidiary company and is a director of the Registrant. During 1994 the subsidiary company contributed approximately \$1,200,000 to this organization.

The information concerning the indebtedness of Officers and Directors is included in Schedule II, pages 26 through 30, in this Form 10-K Annual Report.

PART IV

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K

(a) The following documents are filed as part of this report:

| | Page in Annual Report * |
|---|----------------------------|
| (1)Financial Statements: | |
| Consolidated Balance Sheets at October 31, 1994 and 1993 | 14 |
| Consolidated Statements of Income for the three years ended October 31, 1994 | 15 |
| Consolidated Statements of Earnings Retained for Use in the Business for the three years ended October 31, 1994 | 15 |
| Consolidated Statements of Cash Flows for the three years ended October 31, 1994 | 16 |
| Notes to Consolidated Financial Statements | 17-20 |
| Report of Independent Accountants | 20 |
| Selected Quarterly Financial Data (unaudited) | 21 |

 $^{^{\}ast}$ Incorporated by reference from the indicated pages of the 1994 Annual Report to Shareholders.

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K (concluded)

(2)Financial Statement Schedules:

Report of Independent Accountants on Financial Statement Schedules

Marketable Securities - Other Security Investments (Schedule I)

Amounts Receivable from Related Parties and Underwriters, Promoters and Employees Other Than Related Parties (Schedule II)

Consolidated Properties, Plants and Equipment (Schedule V)

Consolidated Accumulated Depreciation, Depletion and Amortization of Properties, Plants and Equipment (Schedule VI)

Consolidated Valuation and Qualifying Accounts and Reserves (Schedule VIII)

Consolidated Supplementary Income Statement Information (Schedule X)

(3)Exhibits:

- (13.) 1994 Annual Report to Shareholders
- (21.) Subsidiaries of the Registrant
- (b)Reports on Form 8-K
 - (1)No reports on Form 8-K have been filed during the last quarter of fiscal 1994.

All other schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

The individual financial statements of the Registrant have been omitted since the Registrant is primarily an operating company and all subsidiaries included in the consolidated financial statements, in the aggregate, do not have minority equity interests and/or indebtedness to any person other than the Registrant or its consolidated subsidiaries in amounts which exceed 5% of total consolidated assets at October 31, 1994, excepting indebtedness incurred in the ordinary course of business which is not in default.

SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Ву

GREIF BROS. CORPORATION
(Registrant)

Date January 18, 1995

John K. Dieker Assistant Controller

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Michael J. Gasser Chairman of the Board of Directors Charles R. Chandler
Member of the Board of Directors

Paul H. DeCoster

Allan Hull

Member of the Board of Directors

 $\hbox{Member of the Board of Directors}\\$

Robert C. Macauley Member of the Board of Directors J Maurice Struchen

Member of the Board of Directors

Each of the above signatures is affixed as of January 18, 1995.

To the Board of Directors of Greif Bros. Corporation

Our audits of the consolidated financial statements referred to in our report dated November 30, 1994 appearing on page 20 of the 1994 Annual Report to Shareholders of Greif Bros. Corporation, (which report and consolidated financial statements are incorporated by reference in this Annual Report on Form 10-K) also included an audit of the Financial Statement Schedules listed in Item 14 (a) (2) of this Form 10-K. In our opinion, these Financial Statement Schedules present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

PRICE WATERHOUSE LLP

Columbus, Ohio November 30, 1994

SCHEDULE I GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

MARKETABLE SECURITIES OTHER SECURITY INVESTMENTS

| Name of issuer and title of each issueof | Number of shares or units - principal amount bonds and notes | Amount at which each portfolio of equity security issues and each other security issue carried in the balance sheet |
|---|---|---|
| Marketable securities: | | |
| U. S. Treasury Notes | \$ 2,000,000 | \$ 2,043,760 |
| Government of Canada Securities | 19,731,000 | 21,926,139 |
| | \$21,731,000 | \$23,969,899 (A) |

(A) At cost plus accrued interest, which approximates market.

SCHEDULE II GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

AMOUNTS RECEIVABLE FROM RELATED PARTIES AND UNDERWRITERS, PROMOTERS AND EMPLOYEES OTHER THAN RELATED PARTIES

Year ended October 31, 1992:

| Name of Debtor | Balance at Beginning Period | Proceeds | Amount Collected | Balance at End of Period | | |
|--|---|---|--|---|--|--|
| Lloyd D. Baker Michael M. Bixby Edward M. Bobula Glenn D. Bramlett Dwight L. Dexter Michael J. Gasser C. J. Guilbeau James A. Hale | \$ 98,490 254,000 82,000 290,000 171,337 82,400 -0- | \$ -0- -0- 240,000 -0- -0- 200,864 200,000 182,500 | \$ 7,442 21,000 50,000 -0- 6,529 6,867 1,349 84,684 | \$ 91,048 233,000 272,000 290,000 164,808 276,397 198,651 97,816 | | |
| Philip R. Metzger Howard S. Miller | 111,607 70,000 | - 0 - - 0 - | 5,377 -0- | 106,230 70,000 | | |

| Thomas V. Parker | -0- | 135,300 | 19,420 | 115,880 |
|-----------------------|-------------|-------------|-----------|-------------|
| Gerald L. Payne | -0- | 100,000 | 6,068 | 93,932 |
| Lawrence A. Ratcliffe | 82,842 | -0- | 4,252 | 78,590 |
| John Saldate | 191,822 | 962 | 32,344 | 160,440 |
| William B. Sparks | 111,929 | - 0 - | -0- | 111,929 |
| Ralph V. Stoner, Jr. | - 0 - | 250,000 | -0- | 250,000 |
| Ralph V. Stoner, Sr. | 163,000 | -0- | 20,000 | 143,000 |
| J. William Weller | 93,988 | - 0 - | 4,441 | 89,547 |
| Jeffrey C. Wood | - 0 - | 174,000 | - 0 - | 174,000 |
| | | | | |
| | \$1,803,415 | \$1,483,626 | \$269,773 | \$3,017,268 |

SCHEDULE II (continued) GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

AMOUNTS RECEIVABLE FROM RELATED PARTIES AND UNDERWRITERS, PROMOTERS AND EMPLOYEES OTHER THAN RELATED PARTIES

Year ended October 31, 1993:

| Name of Debtor | Balance at Beginning Period | Proceeds | Amount Collected | Balance at End of Period | | |
|---|---|--|---|--|--|--|
| Lloyd D. Baker Michael M. Bixby Edward M. Bobula Glenn D. Bramlett Dwight L. Dexter Michael J. Gasser C. J. Guilbeau James A. Hale Philip R. Metzger Howard S. Miller Thomas V. Parker Gerald L. Payne Todd W. Prasher Lawrence A. Ratcliffe John Saldate William R. Shew William B. Sparks Ralph V. Stoner, Jr. Ralph V. Stoner, Sr. J. William Weller Jeffrey C. Wood | \$ 91,048 233,000 272,000 290,000 164,808 276,39 198,651 97,816 106,230 70,000 115,880 93,932 -0- 78,590 160,440 -0- 111,929 250,000 143,000 89,547 174,000 | \$ -0- -0- -0- -0- -0- -0- -0- -0- 149,217 -0- -0- 275,000 -0- -0- -0- | \$ 7,603 6,000 -0- -0- 6,728 19,828 5,496 3,835 5,540 -0- 4,492 7,990 3,878 4,381 3,682 110,000 -0- 25,000 143,000 4,576 52,504 | \$ 83,445 227,000 272,000 290,000 158,080 256,569 193,155 93,981 100,690 70,000 111,388 85,942 145,339 74,209 156,758 165,000 111,929 225,000 -0- 84,971 121,496 | | |
| - | \$3,017,268 | \$424,217 | \$414,533 | \$3,026,952 | | |

SCHEDULE II (continued)

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

AMOUNTS RECEIVABLE FROM RELATED PARTIES AND UNDERWRITERS, PROMOTERS AND EMPLOYEES OTHER THAN RELATED PARTIES

Year ended October 31, 1994:

| Name of Dobtor Doried Proceeds Collected Period | Balance at Beginning | | | | | | mount | Balance at End of | | | |
|---|-------------------------|--|--------|----------|---|-----------|-----------------------------------|----------------------|---|----|---|
| Name of Deptor Ferrous Froceeds Coffected Perrou | N | Name of Debtor | Period | Proceeds | | Collected | | Period | | | |
| Michael M. Bixby 227,000 -0- 6,000 221 Edward M. Bobula 272,000 -0- 272,000 Glenn D. Bramlett 290,000 -0- -0- 290 Dwight L. Dexter 158,080 -0- 6,932 151 Kevin L. Drummond -0- 115,000 -0- 115 Sandra L. Fisher -0- 103,000 2,179 100 | M G D K | Michael M. Bixby Edward M. Bobula Glenn D. Bramlett Dwight L. Dexter Kevin L. Drummond Sandra L. Fisher | | \$ | 227,000 272,000 290,000 158,080 -0- | 11 | -0- -0- -0- -0- 5,000 | 2 | 6,000 72,000 -0- 6,932 -0- 2,179 | \$ | 75,677 221,000 -0- 290,000 151,147 115,000 100,821 237,630 |
| C. J. Guilbeau 193,155 -0- 5,664 187 James A. Hale 93,981 -0- 3,951 90 | J | C. J. Guilbeau James A. Hale | | | 193,155 93,981 | | - 0 - - 0 - | | 5,664 3,951 | | 187,491 90,029 94,981 |

| Howard S. Miller | 70,000 | -0- | 20,000 | 50,000 |
|-----------------------|-------------|-----------|-----------|-------------|
| Thomas V. Parker | 111,388 | -0- | 111,388 | -0- |
| Gerald L. Payne | 85,942 | - 0 - | 8,841 | 77,101 |
| Todd W. Prasher | 145,339 | - 0 - | 8,182 | 137,157 |
| Lawrence A. Ratcliffe | 74,209 | - 0 - | 4,514 | 69,695 |
| John Saldate | 156,758 | - 0 - | 3,794 | 152,965 |
| William R. Shew | 165,000 | - 0 - | - 0 - | 165,000 |
| William B. Sparks | 111,929 | - 0 - | - 0 - | 111,929 |
| Ralph V. Stoner, Jr. | 225,000 | - 0 - | - 0 - | 225,000 |
| J. William Weller | 84,971 | - 0 - | 84,971 | - 0 - |
| Jeffrey C. Wood | 121,496 | - 0 - | 4,604 | 116,892 |
| | \$3,026,952 | \$218,000 | \$575,437 | \$2,669,515 |

SCHEDULE II (continued)

Lloyd D. Baker is a Vice President of Greif Bros. Corporation. The loan is secured by a first mortgage on a house and lot in Delaware, Ohio and 2,000 shares of the Company's Class B Common Stock. Interest is payable at 3% per annum.

 $\,$ Michael M. Bixby is a Vice President of Greif Bros. Corporation. The loan is secured by a house and lot in Minnesota and interest is payable at 3% per annum.

Edward M. Bobula was a Vice President of Greif Bros. Corporation. The loan was secured by 10,000 shares of the Company's Class B Common Stock and interest was payable at 3% per annum.

Glenn D. Bramlett is a Director of Down River International, Inc. The loan is secured by 17,650 shares of the Company's Class B Common Stock and interest is payable at 10% per annum on \$250,000 and 3% on the remaining \$40,000.

 $\,$ Dwight L. Dexter is a Vice President of Greif Bros. Corporation. The loan is secured by a house and lot in Ohio and interest is payable at 3% per annum.

Kevin L. Drummond is Controller of Michigan Packaging Company. The loan is secured by a house and lot in Michigan and interest is payable at 3% per annum.

Sandra L. Fisher is an insurance administrator of Greif Bros. Corporation. The loan is secured by a house and lot in Ohio and interest is payable at 7% per annum.

Michael J. Gasser is Chairman and Chief Executive Officer of Greif Bros. Corporation. The loan is secured by 5,599 shares of the Company's Class B Common Stock and a first mortgage on a house and lot in Ohio. Interest is payable at 3% per annum.

C. J. Guilbeau is a Vice President of Greif Bros. Corporation. The loan is secured by a house and lot in Illinois and interest is payable at 3% per annum.

James A. Hale is a Vice President of Greif Bros. Corporation. The loan is secured by a house and lot in Alabama and interest is payable at 3% per annum.

Philip R. Metzger is Assistant Controller and Assistant Treasurer of Greif Bros. Corporation. The loan is secured by a house and lot in Ohio and interest is payable at 3% per annum.

Howard S. Miller is a Director of Michigan Packaging Company. The loan is secured by 4,000 shares of the Company's Class B Common Stock and interest is payable at 7.79% per annum.

Thomas V. Parker is a plant manager of Greif Bros. Corporation. The loan was secured by a house and lot in Ohio and interest was payable at 3% per annum.

SCHEDULE II (concluded)

Gerald L. Payne is a plant manager of Greif Bros. Corporation. The loan is secured by a house and lot in Illinois and interest is payable at 3% per annum.

 $\,$ Todd W. Prasher is a division controller of Greif Bros. Corporation. The loan is secured by a house and lot in Ohio and interest is payable at 3% per annum.

Lawrence A. Ratcliffe is a Vice President of Greif Bros. Corporation. The loan is secured by a house and lot in Ohio and interest is payable at 3% per annum.

John Saldate is a plant manager of Greif Bros. Corporation. The loan is secured by a house and lot in California and interest is payable at 3% per annum.

William R. Shew is President of Greif Board Corporation. The loan is secured by 22,500 shares of Greif Bros. Corporation Class B common stock. Interest is payable at the prime rate, as determined, and payable semiannually on April 30th and October 31st of each year.

William B. Sparks is Chairman of the Board of Down River International, Inc. The loan is secured by 3,124 shares of the Company's Class B Common Stock and 500 shares of the Company's Class A Common Stock. Interest is payable at 3% per annum.

Ralph V. Stoner, Jr. is President of Michigan Packaging Company. The loan is secured by a house and lot in North Carolina and interest is payable at 3% per annum.

J. William Weller was Assistant Tax Manager of Greif Bros. Corporation. The loan was secured by a house and lot in Ohio and interest was payable at 3% per annum.

Jeffrey C. Wood is a Vice President of Greif Bros. Corporation. The loan is secured by a house and lot in Ohio and interest is payable at 3% per annum.

SCHEDULE V GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED PROPERTIES, PLANTS AND EQUIPMENT (IN \$000)

| Description | Balance at Beginning of Period | | g | at | | _ | Cha Retire- Add | | Other Changes Add (Deduct) | | Balance at End of Period | |
|--|--------------------------------------|--|---|---------------------|--|----|--|----|---|-------|-----------------------------------|---|
| Year ended October 31, 1992: | | | | | | | | | | | | |
| Timber Properties, less depletion | \$ | 2,701 | | \$ | 109 | \$ | 45 | \$ | (3) | (A) | \$ | 2,762 |
| Land | \$ | 9,159 | | \$ | 50 | \$ | -0- | \$ | (61) | (A) | \$ | 9,148 |
| Land Improvements Buildings Machinery & Equipment Furniture & Fixtures Construction in Process | 2 | 2,773 70,616 80,817 5,135 7,758 67,099 | | 5 19 15 43 | , 478 , 163 , 932 507 , 202 , 282 | 2 | -0- 222 ,685 181 -0- ,088 | (| -0- 125 2,229) (47) -0- 2,151) | | 3) 1 | 5,251 75,682 96,835 5,414 22,960 606,142 |
| Year ended October 31, 1 | 993 | : | | | | | | | | | | |
| Timber Properties, less depletion | \$ | 2,762 | | \$ | 530 | \$ | - 0 - | \$ | (2) | (A) | \$ | 3,290 |
| Land | \$ | 9,148 | | \$ | 497 | \$ | -0- | \$ | (36) | (A)(E | 3)\$ | 9,609 |
| Land Improvements Buildings Machinery & Equipment Furniture & Fixtures Construction in Process | 1 | 5,251 75,682 96,835 5,414 22,960 | | 21 | 139 ,533 ,707 419 ,692 | 4 | 23 101 ,777 152 -0- | | -0- (333) (982) 11 -0- | . , . | 3) 2 | 5,367 80,781 12,783 5,692 68,652 |

| | • | · | • | . , , | , |
|--|---|---|-------------------------------------|--|---|
| Year ended October 31, 1 | 994: | | | | |
| Timber Properties, less depletion | \$ 3,290 | \$ 350 | \$ -0- | \$ (1) (A) | \$ 3,639 |
| Land | \$ 9,609 | \$ 928 | \$ 3 | \$ (13) (A) | \$ 10,521 |
| Land Improvements Buildings Machinery & Equipment Furniture & Fixtures Construction in Process | 5,367 80,781 212,783 5,692 68,652 | 2,491 11,793 75,109 477 -0- | 22 349 2,097 181 50,516 | -0- (125) (A) (334) (A) (23) (A) -0- | 7,836 92,100 285,461 5,965 18,136 |
| | 373,275 | 89,870 | 53,165 | (482) | 409,498 |
| | \$382,884 | \$90,798 | \$53,168 | \$ (495) | \$420,019 |
| | | | | | |

73,490

\$73,987

5,053

(1,304)

\$5,053 \$(1,340)

373,275

\$382,884

306,142

\$315,290

(A) Effect of Translation gain (loss) in accordance with FASB #52.(B) Certain assets were reclassified during the year to reflect the current year's presentation.

SCHEDULE VI GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED ACCUMULATED DEPRECIATION, DEPLETION AND AMORTIZATION OF PROPERTIES, PLANTS AND EQUIPMENT (IN \$000)

| | | Additions Charged to Costs and Expenses | | | Balance at End of Period |
|------------------------|-----------|--|---------|-----------|-----------------------------------|
| Year ended October 31, | 1992: | | | | |
| Land Improvements | \$ 1,927 | \$ 238 | \$ -0- | \$ -0- | \$ 2,165 |
| Buildings | 25,497 | 2,337 | 55 | 210 | (A)(B) 27,989 |
| Machinery & Equipment | 123,874 | 15,261 | 1,639 | (1,434) | (A)(B) 136,062 |
| Furniture & Fixtures | 3,788 | 456 | 165 | (31) | (A) 4,048 |
| | \$155,086 | \$18,292 | \$1,859 | \$(1,255) | \$170,264 |
| Year ended October 31, | 1993: | | | | |
| Land Improvements | \$ 2,165 | \$ 269 | \$ 21 | \$ -0- | \$ 2,413 |
| Buildings | 27,989 | 2,541 | 90 | (175) | (A)(B) 30,265 |
| Machinery & Equipment | 136,062 | 15,587 | 4,517 | (589) | (A)(B) 146,543 |
| Furniture & Fixtures | 4,048 | 447 | 147 | (11) | (A)(B) 4,337 |
| | \$170,264 | \$18,844 | \$4,775 | \$(775) | \$183,558 |
| Year ended October 31, | 1994: | | | | |
| Land Improvements | \$ 2,413 | \$ 351 | \$ 21 | \$ -0- | \$ 2,743 |
| Buildings | 30,265 | 2,866 | 304 | (65) | (A) 32,762 |
| Machinery & Equipment | 146,543 | 18,069 | 1,951 | (264) | (A) 162,397 |
| Furniture & Fixtures | 4,337 | 431 | 173 | (9) | (A) 4,586 |
| | \$183,558 | \$21,717 | \$2,449 | \$(338) | \$202,488 |

⁽A) Effect of Translation gain (loss) in accordance with FASB #52.

⁽B) Certain assets were reclassified during the year to reflect the current year's presentation.

AND SUBSIDIARY COMPANIES CONSOLIDATED VALUATION AND QUALIFYING ACCOUNTS AND RESERVES (IN \$000)

Additions

| Description | Balance at Beginning of Period | Charged to Costs and Expenses | Charged to | | Balance at End of Period |
|---|--------------------------------------|-------------------------------------|-----------------|------------------|--------------------------------|
| Year ended October 31, | 1992: | | | | |
| Reserves deducted from applicable assets: For doubtful items trade accounts receivable For doubtful items | \$ 965 | \$701 | \$16 (A) | \$717 (B) | \$ 965 |
| other notes and accounts receivable | 697 | - 0 - | -0- | -0- | 697 |
| Total reserves deducted from applicable assets | \$1,662 | \$701 | \$16 | \$717 | \$1,662 |
| Year ended October 31, | 1993: | | | | |
| Reserves deducted from applicable assets: For doubtful items trade accounts receivable For doubful items other notes and accounts receivable Total reserves deducted | \$ 965 697 | \$364 | \$24 (A) -0- | \$414 (B) -0- | \$ 939 697 |
| from applicable assets | \$1,662 | \$364 | \$24 | \$414 | \$1,636 |
| Year ended October 31, : | 1994: | | | | |
| Reserves deducted from applicable assets: For doubtful items trade accounts receivable For doubtful items other notes and accounts receivable | \$ 939 697 | \$398 | \$23 (A) -0- | \$371 (B) -0- | \$ 989 697 |
| Total reserves deducted from applicable assets | \$1,636 | \$398 | \$23 | \$371 | \$1,686 |

- (A) Collections of accounts previously written off. (B) Accounts written off.

SCHEDULE X GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED SUPPLEMENTARY INCOME STATEMENT INFORMATION (IN \$000)

Charged to costs and expenses,

For the years ended October 31,

| Item | 1992 | 1993 | 1994 |
|--|----------|----------|----------|
| Maintenance and repairs | \$22,530 | \$22,110 | \$24,581 |
| Depreciation, depletion and amortization of properties, plants and equipment | \$18,315 | \$18,881 | \$21,758 |
| Depreciation and amortization of in- tangible assets, preoperating costs and similar deferrals | (A) | (A) | (A) |
| Taxes, other than income taxes: Payroll | \$ 9,088 | \$ 9,505 | \$ 9,630 |

| Real estate, personal property and other | 5,122 | 4,905 | 4,806 |
|--|----------|----------|----------|
| | \$14,210 | \$14,410 | \$14,436 |
| Rents | (A) | (A) | (A) |
| Royalties | (A) | (A) | (A) |
| Advertising costs | (A) | (A) | (A) |

⁽A) Amount not stated because such amount does not exceed 1% of total sales and revenues.

GREIF BROS. CORPORATION

CONSOLIDATED BALANCE SHEETS

(Dollars in thousands) ASSETS

| OCTOBER 31, | 1994 | 1993 |
|--|------------------|------------------|
| | | (Note 5) |
| CURRENT ASSETS | | |
| Cash and short term investments U.S. and Canadian government securities | \$ 29,543 | \$ 30,827 |
| at amortized cost which approximates market Trade accounts receivable less allowance | 23,970 | 26,933 |
| of \$989 for doubtful items (\$965 in 1993) Inventories, at the lower of cost (prin- | 69,501 | 56,601 |
| cipally last-in, first-out) or market Prepaid expenses and other | 50,944 14,384 | 42,700 12,793 |
| Total current assets | 188,342 | 169,854 |
| LONG TERM ASSETS | | |
| Cash surrender value of life insurance Interest in partnership | 2,618 1,091 | 2,452 1,091 |
| Other long term assets | 5,853 | 5,171 |
| | 9,562 | 8,714 |
| PROPERTIES, PLANTS AND EQUIPMENT - at cost | | |
| Timber properties less depletion | 3,639 | 3,290 |
| Land Buildings | 10,521 99,936 | 9,608 86,148 |
| Machinery, equipment, etc. | 291,426 | 218,475 |
| Construction in progress | 18,136 | 68,652 |
| Less accumulated depreciation | (202,488) | (183,558) |
| | 221,170 | 202,615 |
| | \$419,074 | \$381,183 |
| LIABILITIES AND SHAREHOLDE | RS' EQUITY | |
| CURRENT LIABILITIES | | |
| Accounts payable and accrued liabilities | \$ 32,948 | \$ 22,422 |
| Current portion of long term obligations | 249 | 375 |
| Accrued payrolls and employee benefits Accrued taxes general | 7,082 1,952 | 5,793 1,620 |
| Taxes on income | 713 | 1,448 |
| Total current liabilities | 42,944 | 31,658 |
| | ,. | , |
| LONG TERM OBLIGATIONS (interest rates from 3.85% - 6.00%; payable to 2000) | 27,966 | 28,015 |
| OTHER LONG TERM LIABILITIES | 14,265 | 13,572 |
| DEFERRED INCOME TAXES | 6,960 | 2,971 |
| Total long term liabilities | 49,191 | 44,558 |
| SHAREHOLDERS' EQUITY Capital stock, without par value | 9,034 | 9,034 |
| Class A Common Stock: Authorized 16,000,000 shares; issued 10,570,480 shares; in treasury 5,133,894 shares; outstanding 5,436,586 shares | | |
| Class B Common Stock: Authorized and issued 8,640,000 shares; in treasury 1,985,826 shares; (1,940,267 in 1993) outstanding 6,654,174 shares (6,699,733 in 1993) | | |

| Earnings retained for use in the business | 321,583 | 298,757 |
|---|-----------|-----------|
| Cumulative translation adjustment | (3,678) | (2,824) |
| | 326,939 | 304,967 |
| | \$419,074 | \$381,183 |

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands, except per share amounts)

| For the years ended October 31, | 1994 | 1993 (Note 5) | 1992 (Note 5) |
|---|----------------------------|--------------------------|--------------------------|
| Sales and other income Net sales Other income: | \$583,526 | \$526,765 | \$510,995 |
| Interest and other Gain on timber sales | 6,113 4,604 | 6,077 5,618 | 7,609 4,114 |
| | 594,243 | 538,460 | 522,718 |
| Costs and expenses (including deprecia \$21,717 in 1994, \$18,845 in 1993 and \$18,292 in 1992) | | | |
| Cost of products sold Selling, general and administrative Interest | 480,666 60,518 1,447 | 440,578 58,078 203 | 415,074 58,331 197 |
| | 542,631 | 498,859 | 473,602 |
| Income before income taxes Taxes on income | 51,612 17,858 | 39,601 14,992 | 49,116 18,902 |
| Income before minority interest Minority interest | 33,754 -0- | 24,609 -0- | 30,214 495 |
| Net income | \$ 33,754 | \$ 24,609 | \$ 29,719 |

Net income per share (based on the average number of shares outstanding during the year):

Based on the assumption that earnings were allocated to Class A and Class B Common Stock to the extent that dividends were actually paid for the year and the remainder were allocated as they would be received by shareholders in the event of liquidation, that is, equally to Class A and Class B shares, share and share alike:

| | 1994 | 1993 | 1992 |
|---------|--------|--------|--------|
| Class A | \$2.63 | \$1.87 | \$2.30 |
| Class B | \$2.91 | \$2.15 | \$2.56 |

Due to the special characteristics of the Company's two classes of stock (see Note 4), earnings per share can be calculated upon the basis of varying assumptions, none of which, in the opinion of management, would be free from the claim that it fails fully and accurately to represent the true interest of the shareholders of each class of stock and in the earnings retained for use in the business.

See accompanying Notes to Consolidated Financial Statements

CONSOLIDATED STATEMENTS OF EARNINGS RETAINED FOR USE IN THE BUSINESS

(Dollars in thousands, except per share amounts)

| For the years ended October 31, | 1994 | 1993 | 1992 |
|--|-------------------|--------------------|--------------------|
| Balance at beginning of year, as previously reported Effect of restatement as required by SFAS No. 109 (see Note 5) | \$298,356 401 | \$283,251 1,025 | \$261,615 1,679 |
| Balance at beginning of year, | | , | , |
| as restated Net Income | 298,757 33,754 | 284,276 24,609 | 263,294 29,719 |
| | 332,511 | 308,885 | 293,013 |
| Dividends paid in the fiscal years (No On Class A Common Stock | ote): | | |
| \$.60 per share (\$.60 per share in 1993 and \$.56 per share in 1992) On Class B Common Stock | 3,262 | 3,262 | 3,045 |
| \$.88 per share (\$.88 per share in 1993 and \$.82 per share in 1992) | 5,877 | 5,914 | 5,516 |
| | 9,139 | 9,176 | 8,561 |
| Cost of shares of treasury stock | 1,789 | 952 | 176 |
| Balance at end of year | \$321,583 | \$298,757 | \$284,276 |

Note: Dividends paid during the calendar years 1994, 1993 and 1992, relating to the results of operations for the fiscal years ended October 31, 1994, 1993 and 1992, were as follows:

1994 calendar year dividends per share -- Class A \$.68; Class B \$1.00 1993 calendar year dividends per share -- Class A \$.60; Class B \$.88 1992 calendar year dividends per share -- Class A \$.60; Class B \$.88

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands)

| For the years ended October 31, | 1994 | 1993 (Note 5) | 1992 (Note 5) |
|--|-----------|------------------|------------------|
| Cash flows from operating activities: | | , | , |
| Net income Adjustments to reconcile net income to net cash provided by operating activities: | \$ 33,754 | \$ 24,609 | \$ 29,719 |
| Depreciation and depletion | 21,758 | 18,881 | 18,315 |
| Minority interest in income | - 0 - | - 0 - | 495 |
| Deferred income taxes | 4,011 | 1,133 | 2,511 |
| Loss (gain) on disposals of properties, p | lants | | |

| and equipment (Increase) decrease: | 4 | 175 | (429) |
|---|--------------------------------|---------------------------|-------------------------------|
| Trade accounts receivable Inventories Prepaid expenses and other | (12,900) (8,244) (1,591) | (543) 5,190 (1,009) | (1,774) (1,426) (1,248) |
| Other long term assets Increase (decrease): Accounts payable and accrued liabilities | (848) 10,526 | 554 2,325 | (189) (873) |
| Accrued payrolls and employee benefits Accrued taxes - general | 1,289 332 | 708 | (214) |
| Taxes on income | (735) | | (80) (1,469) |
| Other long term liabilities | 693 | (1,175) | (771) |
| Net cash provided by operating activities | 48,049 | 49,475 | 42,567 |
| Cash flows from investing activities: | | | |
| Sales (purchases) of investments in | | | |
| government securities, net Reduction in loan to partnership | 2,963 -0- | 4,959 -0- | 4,914 6,000 |
| Purchase of minority interest | - 0 - | -0- | (4, 124) |
| Purchase of properties, plants and equipment Proceeds on disposals of properties, plants | (40,682) | (74,521) | (43, 406) |
| and equipment | 166 | 103 | 659 |
| Net cash used by investing activities | (37,553) | (69,459) | (35,957) |
| Cash flows from financing activities: | | | |
| Proceeds from issuance of long term debt | 7,700 | 28,108 | -0- |
| Payments on long term debt Acquisition of treasury stock | (7,876) (1,789) | (677) (952) | (146) (176) |
| Dividends paid | (9,139) | (9,176) | (8,561) |
| Net cash provided (used) by financing | | | |
| activities | (11,104) | 17,303 | (8,883) |
| Foreign currency translation adjustment | (676) | (1,931) | (3,046) |
| Net decrease in cash and short term | | | |
| investments Cash and short term investments at | (1,284) | (4,612) | (5,319) |
| beginning of year | 30,827 | 35,439 | 40,758 |
| Cash and short term investments at end of year | \$ 29,543 | \$ 30,827 | \$ 35,439 |
| • | , | , - | , |

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Consolidation

The Consolidated Financial Statements include the accounts of the Company and its subsidiaries.

Revenue Recognition

Revenue is recognized when goods are shipped.

Income Taxes

The Financial Accounting Standards Board has issued Statement of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income Taxes", which changed the method for calculating deferred income taxes. The Company adopted SFAS No. 109, retroactive to November 1, 1990. Certain prior year amounts in the Company's financial statements have been restated.

Inventories

Inventories are comprised principally of raw materials and are stated at the lower of cost (principally on last-in, first-out basis) or market. If inventories were stated on the first-in, first-out basis, they would be \$49,000,000 greater in 1994 and \$42,800,000 greater in 1993. During 1993 the

Company experienced slight LIFO liquidations which were deemed to be immaterial to the Consolidated Financial Statements.

Interest in Partnership

The 50% interest in Macauley & Company (the partnership), in which the Company is a limited partner, is accounted for on the cost basis since, as a limited partner, the Company cannot participate in the management of the limited partnership.

Properties, Plants and Equipment

Depreciation on properties, plants and equipment is provided by the straight line method over the estimated useful lives of the assets. Accelerated depreciation methods are used for federal income tax purposes. Expenditures for repairs and maintenance are charged to income as incurred.

Depletion on timber properties is computed on the basis of cost and the estimated recoverable timber acquired.

When properties are retired or otherwise disposed of, the cost and accumulated depreciation are eliminated from the asset and related reserve accounts. Gains or losses are credited or charged to income as applicable.

Earnings Retained for Use in the Business of Canadian Subsidiary Company

Deferred income taxes have been provided on accumulated earnings that could be considered as not permanently reinvested in the Canadian subsidiary.

As of October 31, 1994, permanently reinvested earnings are \$28,591,000.

Foreign Currency Translation

In accordance with Statement of Financial Accounting Standards No. 52, "Foreign Currency Translation", the assets and liabilities denominated in foreign currency are translated into U.S. dollars at the current rate of exchange existing at year-end and revenues and expenses are translated at the average monthly exchange rates.

The following were the cumulative translation adjustments which represent the effect of translating assets and liabilities of the Company's foreign operation (Dollars in thousands):

| | 1994 | 1993 |
|-------------------------------------|-----------|-----------|
| Balance at beginning of year | \$(2,824) | \$ (425) |
| Effect of balance sheet translation | (854) | (2,399) |
| Balance at end of year | \$(3,678) | \$(2,824) |

The transaction gains and losses included in income are immaterial.

Statement of Cash Flows

The Company considers highly liquid investments with an original maturity of three months or less to be cash and short term investments.

Operations by Industry Segment

Information concerning the Company's industry segments is an integral part of these financial statements.

Reclassifications

Certain prior year amounts have been reclassified to conform to the 1994 presentation.

NOTE 2--INTEREST IN PARTNERSHIP

The investment in partnership consists of an investment in Macauley & Company (the partnership). As of October 31, 1994 and 1993, the partnership holds Class B Common Stock (1,200,000 shares) of the Company. During 1992, the Company purchased 100% of Virginia Fibre Corporation through an option agreement with the partnership. This purchase was accounted for under the purchase method.

Virginia Fibre Corporation has existing stock option plans under which additional shares may be issued but with restrictions which ensure that ultimately these shares will be purchased by the Company. If all of these options were fully exercised, and no shares were purchased by the Company, Greif Bros. Corporation would then be the record holder of approximately 90% of the outstanding stock of Virginia Fibre Corporation.

NOTE 3--LONG TERM OBLIGATIONS

The Company's long term obligations include the following as of October 31 (Dollars in thousands):

| | 1994 | 1993 |
|--|-------------------|-------------------|
| Current portion of long term obligations | \$ 249 | \$ 375 |
| Long term obligations Capital lease | \$25,702 2,264 | \$25,526 2,489 |
| Total long term obligations | \$27,966 | \$28,015 |

During 1992, a subsidiary of the Company entered into a seven year unsecured revolving loan agreement with a bank for \$40 million. The revolving loan agreement was used to finance the purchase of a 325 ton per day recycled paper machine. The interest is an adjustable rate tied, at the Company's discretion, to the lower of the bank's prime rate or the London Interbank Offered Rates (4.81% as of October 31, 1994). There is no penalty for prepayment. As part of this revolving loan agreement, the subsidiary agreed to certain provisions and restrictions including a restriction on its additional indebtedness.

On November 16, 1994, a different subsidiary of the Company signed a loan commitment letter for an eight year unsecured revolving line of credit with a bank for \$17 million. This revolving credit arrangement will be used to finance the construction of a manufacturing plant in Michigan. At the Company's discretion, the interest rate may be tied to either the London Interbank Offered Rates plus 50 basis points or the bank's prime rate less 25 basis points. There is no penalty for prepayment. In exchange, the subsidiary agreed to certain restrictions including a restriction on its additional indebtedness.

During 1993, the Company entered into a capital lease agreement covering the land, building, and machinery and equipment at one of its plant locations. The amount that is capitalized under this agreement is \$2,708,000 and has accumulated depreciation of \$227,000 as of October 31, 1994 (\$33,000 as of October 31, 1993). In addition to the capital lease, the Company has entered into non-cancelable operating leases for buildings and office space. The future minimum lease payments for the non-cancelable operating leases are \$709,000 in 1995, \$557,000 in 1996, \$429,000 in 1997, \$252,000 in 1998, \$72,000 in 1999 and \$31,000 thereafter. Rent expense was \$2,553,000 in 1994, \$2,555,000 in 1993 and \$2,369,000 in 1992.

Annual maturities of the long term obligation and capital lease are \$392,000 in 1995, \$1,992,000 in 1996, \$8,391,000 in 1997, \$8,388,000 in 1998, \$8,382,000 in 1999 and \$1,300,000 thereafter. The amount that represents future executory costs and interest payments for the capital lease is \$630,000 as of October 31, 1994 (\$785,000 as of October 31, 1993).

During 1994, the Company paid \$1,599,000 of interest (\$363,000 in 1993 and \$171,000 in 1992) for the long term obligations and capital lease.

NOTE 4--CAPITAL STOCK AND RETAINED EARNINGS

Class A Common Stock is entitled to cumulative dividends of 2 cents a share per year after which Class B Common Stock is entitled to non-cumulative dividends up to 1 cent a share per year. Further distribution in any year must be made in proportion of 1 cent a share for Class A Common Stock to 1-1/2 cents a share for Class B Common Stock. The Class A Common Stock shall have no voting power nor shall it be entitled to notice of meetings of the stockholders, all rights to vote and all voting power being vested exclusively

in the Class B Common Stock unless four quarterly cumulative dividends upon the Class A Common Stock are in arrears. There is no cumulative voting. The Company has acquired 7,119,720 shares of Class A and Class B Common Stock for treasury at a cost of \$38,129,296 which was appropriately charged against

earnings retained for use in the business. The Company acquired 45,559 of these shares in 1994 for \$1,789,009 (24,550 shares in 1993 for \$951,812, and 4,500 shares in 1992 for \$176,437).

NOTE 5 -- INCOME TAXES

Income tax expense is comprised as follows (Dollars in thousands):

| | U.S. Federal | Foreign | State and Local | Total |
|------------------------------|-------------------|-------------------|---------------------|-------------------|
| 1994: Current Deferred | \$10,592 4,767 | \$ 1,882 (196) | \$ 2,166 (1,353) | \$14,640 3,218 |
| | \$15,359 | \$ 1,686 | \$ 813 | \$17,858 |
| 1993: | | | | |
| Current Deferred | \$10,290 1,221 | \$ 1,483 (119) | \$ 2,117 | \$13,890 1,102 |
| | \$11,511 | \$ 1,364 | \$ 2,117 | \$14,992 |
| 1992: | | | | |
| Current Deferred | \$12,460 2,512 | \$ 1,984 (53) | \$ 1,999 | \$16,443 2,459 |
| | \$14,972 | \$ 1,931 | \$ 1,999 | \$18,902 |

Foreign income before income taxes amounted to \$4,111,000 in 1994 (\$3,208,000 in 1993 and \$4,625,000 in 1992).

During 1994, the Company applied for and expects to receive a Virginia state tax credit. The state of Virginia allows a tax credit equal to 10% of the qualified purchase for the recycled paper machine in the year the equipment is placed in service and for five additional years, subject to certain income and percentage limitations.

The following is a reconciliation of the U.S. statutory federal income tax rate to the Company's effective tax rate:

| | 1994 | 1993 | 1992 |
|--|-------|-------|-------|
| U.S. federal statutory tax rate State taxes, net of federal tax | 35.0% | 34.8% | 34.0% |
| benefit | 1.0 | 3.5 | 2.7 |
| Limited partnership distribution | -0- | - 0 - | 2.0 |
| Other | (1.4) | (.4) | (.2) |
| Effective income tax rate | 34.6% | 37.9% | 38.5% |

The Company adopted SFAS No. 109, retroactive to November 1, 1990, as discussed in Note 1 to the Consolidated Financial Statements. In connection with the adoption of SFAS No. 109, the Company recorded a one time adjustment that resulted in a reduction of the deferred income tax liability and the recording of a deferred tax asset. Certain prior year amounts in the Company's financial statements have been restated. The effect on net income was a reduction of net income of \$624,000 or \$.05 per share for 1993, a reduction of net income of \$654,000 or \$.05 per share for 1992 and an addition to net income of \$1,679,000 or \$.14 per share for 1991.

Significant components of the Company's deferred tax liabilities and assets are as follows (Dollars in thousands):

| | 1994 | 1993 |
|----------------------------------|----------|----------|
| Current deferred tax assets | \$ 2,804 | \$ 2,232 |
| Current deferred tax liabilities | \$ 32 | \$ 35 |
| | | |

| Other | 1,656 | 1,691 |
|--|-------------------------------------|-------------------------------------|
| Long term deferred tax assets | \$14,913 | \$16,611 |
| Plant and equipment Undistributed Canadian net income Pension costs Other | \$17,625 1,402 1,737 1,109 | \$14,864 1,402 1,174 2,142 |
| Long term deferred tax liabilities | \$21,873 | \$19,582 |

During 1994, the Company paid \$10,898,000 in U. S. Federal income taxes (\$10,639,000 in 1993 and \$13,994,000 in 1992).

NOTE 6--RETIREMENT PLANS

The Company has non-contributory defined benefit pension plans that cover most of its employees. These plans include plans self-administered by the Company along with Union administered multi-employer plans. The Union plans' benefits are based primarily upon years of service. The self-administered salaried plan benefits are based primarily on years of service and earnings. The Company contributes an amount that is not less than the minimum funding nor more than the maximum tax-deductible amount to these plans. The plans' assets consist of unallocated insurance contracts, equity securities, government obligations, and the allowable amount of the Company's stock (61,876 shares of Class A Common Stock and 38,440 shares of Class B Common Stock at October 31, 1994 and 1993).

| | 1994 | 1993 | 1992 |
|---|----------|----------|----------|
| Service cost, benefits earned during the year | \$ 1,415 | \$ 1,427 | \$ 1,445 |
| Interest cost on projected benefit obligation | 2,444 | 2,167 | 2,075 |
| Actual return on assets | (1,844) | (4,244) | (3,019) |
| Net amortization | (1,699) | 813 | (293) |
| Pension expense | 316 | 163 | 208 |
| Multi-employer and non-U.S. pension expense | 341 | 384 | 318 |
| Total pension expense | \$ 657 | \$ 547 | \$ 526 |

The range of weighted average discount rate and expected long term rate of return on plan assets used in the actuarial valuation were 7.0% - 9.0% for 1994, 1993 and 1992. The rate of compensation increases for salaried employees used in the actuarial valuation range from 4.5% to 6.5% for 1994, 1993 and 1992.

The following table sets forth the plans' funded status and amounts recognized in the Company's statements (Dollars in thousands):

| | ASSETS EXCEED ACCUMULATED BENEFITS | | ACCUMULATED BENEFITS EXCEED ASSETS | |
|---|------------------------------------|----------|------------------------------------|--|
| | 1994 | 1993 | 1994 | |
| Actuarial present value of benefit obligations: | | | | |
| Vested benefit obligation | \$22,568 | \$28,264 | \$ 8,209 | |
| Accumulated benefit obligation | \$22,828 | \$30,289 | \$ 9,440 | |
| Projected benefit obligation | \$32,290 | \$40,740 | \$ 9,440 | |
| Plan assets at fair value | \$45,591 | \$54,163 | \$ 8,552 | |
| Plan assets greater than (less than) projected bene- fit obligation | \$13,301 | \$13,423 | \$ (888) | |
| Unrecognized net (gain) loss | 1,889 | (309) | (1,952) | |
| Prior service cost not yet re- | | | | |

| cognized in net periodic pension cost | 513 | 1,891 | 1,940 |
|--|----------------|----------|----------|
| Adjustment required to recognize minimum liability | | | (1,013) |
| Unrecognized net (asset) obligation | on (11,851) | (11,668) | 1,025 |
| Prepaid pension cost (liability) | \$ 3,852 | \$ 3,337 | \$ (888) |

During 1994, the Company, in accordance with the provisions of Statement of Financial Accounting Standards No. 87, "Employers' Accounting for Pensions", recorded the "adjustment required to recognize minimum liability". The amount was offset by a long term asset, of equal amount, recognized in the Consolidated Financial Statements.

REPORT OF INDEPENDENT ACCOUNTANTS

To the Shareholders and the Board of Directors of Greif Bros. Corporation

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, of earnings retained for use in the business and of cash flows present fairly, in all material respects, the financial position of Greif Bros. Corporation and its subsidiaries at October 31, 1994 and 1993, and the results of their operations and their cash flows for each of the three years in the period ended October 31, 1994, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

As discussed in Note 5 to the Consolidated Financial Statements, the Company changed its method of accounting for income taxes.

Price Waterhouse LLP

Columbus, Ohio November 30, 1994

QUARTERLY FINANCIAL DATA (Unaudited)

The quarterly results of operations for fiscal 1994 and 1993 are shown below (Dollars in thousands, except per share amounts).

| Q uarter | hahna |
|-----------------|-------|
| Oual Lei | cnucu |

| | Jan. 31, | Apr. 30, | July 31, | 0ct. 31, |
|-----------------------|-----------|-----------|-----------|-----------|
| | 1994 | 1994 | 1994 | 1994 |
| Net sales | \$128,772 | \$139,916 | \$147,629 | \$167,209 |
| Gross profit | 19,593 | 22,732 | 26,025 | 34,510 |
| Net income | 4,564 | 6,352 | 8,701 | 14,137 |
| Net income per share: | | | | |

Assuming distributions as actually paid out in dividends and the balance as in liquidation:

Class A \$.29 \$.50 \$.70 \$1.14 Class B \$.45 \$.54 \$.74 \$1.18

Market price (Class A Common Stock):

High \$43-1/2 \$43 \$39-7/8 \$46-1/2

| Low | \$37-3/4 | \$38 | \$37-1/4 | \$39 |
|-----|----------|------|----------|------|
| | | | | |

| Ouarter (| ended, |
|-----------|--------|
|-----------|--------|

| | Jan. 31, | Apr. 30, | July 31, | Oct. 31, |
|-----------------------|------------------|------------|-----------|-----------|
| | 1993 | 1993 | 1993 | 1993 |
| Net sales | \$125,062 | \$133,881 | \$130,762 | \$137,060 |
| Gross profit | 20,516 | 21,837 | 18,988 | 24,846 |
| Net income | 5,158 | 5,800 | 3,979 | 9,672 |
| Net income per share: | | | | |
| Assumina d | listributions as | s actually | | |

paid out in dividends and the balance as in liquidation:

Class A \$.34 \$.46

Class A \$.34 \$.46 \$.30 \$.77 Class B \$.50 \$.50 \$.34 \$.81

Market price (Class A Common Stock):
High \$39
Low \$34-1/2

\$39-3/4 \$41 \$40-7/8 \$37-7/8 \$38-1/8 \$38

The 1993 amounts have been restated to reflect the adoption of SFAS No. 109 (see Note 5 to the Consolidated Financial Statements). The effect on net income was a reduction of \$157 for the quarter ended January 31, 1993, \$154 for the quarter ended April 30, 1993, \$157 for the quarter ended July 31, 1993 and \$156 for the quarter ended October 31, 1993.

The Class A Common Stock is traded on the Chicago Stock Exchange. There is no active market for the Class B Common Stock.

As of November 30, 1994, there were 837 shareholders of record of Class A Common Stock and 179 shareholders of Class B Common Stock.

SELECTED FINANCIAL DATA

(Dollars in thousands, except per share amounts)

YEAR ENDED OCTOBER 31

| | 1994 | 1993 | 1992 | 1991 | 1990 |
|----------------------------|-----------|-----------|-----------|-----------|-----------|
| Net sales | \$583,526 | \$526,765 | \$510,995 | \$437,379 | \$438,143 |
| Net income | \$ 33,754 | \$ 24,609 | \$ 29,719 | \$ 23,923 | \$ 22,127 |
| Total assets | \$419,074 | \$381,183 | \$340,173 | \$327,693 | \$296,603 |
| Long term obligations | \$ 27,966 | \$ 28,015 | \$ 768 | \$ 916 | \$ 904 |
| Dividends per common stock | | | | | |
| Class A | \$.60 | \$.60 | \$.56 | \$.56 | \$.56 |
| Class B | \$.88 | \$.88 | \$.82 | \$.82 | \$.82 |

Net income per share:

Based on the assumption that earnings were allocated to Class A and Class B Common Stock to the extent that dividends were actually paid for the year and the remainder were allocated as they would be received by shareholders in the event of liquidation, that is, equally to Class A and Class B shares, share and share alike:

| | 1994 | 1993 | 1992 | 1991 | 1990 |
|---------|--------|--------|--------|--------|--------|
| Class A | \$2.63 | \$1.87 | \$2.30 | \$1.82 | \$1.66 |
| Class B | \$2.91 | \$2.15 | \$2.56 | \$2.08 | \$1.92 |

(see Note 4 to the Consolidated Financial Statements), earnings per share can be calculated upon the basis of varying assumptions, none of which, in the opinion of management, would be free from the claim that it fails fully and accurately to represent the true interest of the shareholders of each class of stock and in the earnings retained for use in the business.

Certain prior year amounts have been restated to reflect the adoption of SFAS No. 109 (see Note 5 to the Consolidated Financial Statements).

THE BUSINESS

The Company principally manufactures shipping containers and containerboard and related products which it sells to customers in many industries primarily in the United States and Canada, through direct sales contact with its customers. There were no significant changes in the business since the beginning of the fiscal year.

The Company operates 97 locations in 29 states of the United States and in 3 provinces of Canada and as such is subject to federal, state, local and foreign regulations in effect at the various localities.

Due to the variety of products, the Company has many customers buying different types of the Company's products and due to the scope of the Company's sales, no one customer is considered principal in the total operation of the Company.

Because the Company supplies a cross section of industries, such as chemicals, food products, petroleum products, pharmaceuticals, metal products and others and because the Company must make spot deliveries on a day-to-day basis as its product is required by its customers, the Company does not operate on a backlog and maintains only limited levels of finished goods. Many customers place their orders weekly for delivery during the week.

The Company's business is highly competitive in all respects (price, quality and service), and the Company experiences substantial competition in selling its products. Many of the Company's competitors are larger than the Company.

While research and development projects are important to the Company's continued growth, the amount expended in any year is not material in relation to the results of operations of the Company.

The Company's raw materials are principally pulpwood, waste paper for recycling, paper, steel and resins. In the current year, as in prior years, certain of these materials have been in short supply, but to date these shortages have not had a significant effect on the Company's operations.

The Company's business is not materially dependent upon patents, trademarks, licenses or franchises.

The business of the Company is not seasonal to any significant extent.

The approximate number of persons employed during the year was 4,500.

Industry Segments

The Company operates in two industry segments, shipping containers and materials ("shipping containers") and containerboard and related products ("containerboard").

Operations in the shipping containers and materials industry segment involve the production and sale of fibre, steel and plastic drums, multiwall bags, cooperage, dunnage, pallets, laminated particle board, wood cut stock and miscellaneous items. These products are manufactured and principally sold throughout the United States and Canada.

Operations in the containerboard and related products segment involve the production and sale of containerboard, both virgin and recycled, and related corrugated products including corrugated paper and corrugated containers. These products are manufactured and sold in the United States and Canada.

In computing operating profit for the two industry segments, interest expense, other income and expense, timber property management costs and income taxes have not been added or deducted. These latter amounts, excluding income taxes, comprise general corporate other income and expense, net.

Each segment's operating assets are those assets used in the manufacture and sale of shipping containers and materials or containerboard and related products. Corporate assets are principally cash, marketable securities, timber properties and other investments.

The following segment information is presented for the three years

ended October 31, 1994, except as to asset information which is as of October 31 (Dollars in thousands):

| | 1994 | 1993 | 1992 |
|--|----------------------|----------------------|----------------------|
| Net sales: Shipping containers Containerboard | \$353,992 229,534 | \$340,326 186,439 | \$335,012 175,983 |
| Total | \$583,526 | \$526,765 | \$510,995 |
| Operating profit: Shipping containers Containerboard | \$ 9,573 30,306 | \$ 6,709 18,354 | \$ 16,292 18,194 |
| Total segment General corporate other | 39,879 | 25,063 | 34,486 |
| income and expenses, net | 11,733 | 14,538 | 14,135 |
| Income before income taxes Income taxes | 51,612 17,858 | 39,601 14,992 | 48,621 18,902 |
| Net income | \$ 33,754 | \$ 24,609 | \$ 29,719 |
| Identifiable assets: Shipping containers Containerboard | \$179,794 178,053 | \$170,783 146,550 | \$174,007 93,225 |
| Total segment Corporate assets | 357,847 61,227 | 317,333 63,850 | 267,232 72,941 |
| Total | \$419,074 | \$381,183 | \$340,173 |
| Depreciation expense: Shipping containers Containerboard | \$ 13,271 8,388 | \$ 13,697 5,097 | \$ 13,862 4,385 |
| Total segment Corporate assets | 21,659 58 | 18,794 51 | 18,247 45 |
| Total | \$ 21,717 | \$ 18,845 | \$ 18,292 |
| Property additions: Shipping containers Containerboard | \$ 16,226 19,313 | \$ 15,503 53,251 | \$ 15,481 22,722 |
| Total segment Corporate assets | 35,539 5,143 | 68,754 5,767 | 38,203 5,203 |
| Total | \$ 40,682 | \$ 74,521 | \$ 43,406 |

Certain prior year amounts have been restated to reflect the adoption of SFAS No. 109 (see Note 5 to the Consolidated Financial Statements).

MANAGEMENT'S DISCUSSION AND ANALYSIS

Ratio Analysis

Presented below are certain comparative data illustrative of the following discussion of the Company's financial condition, etc. (Dollars in thousands):

| | 1994 | 1993 | 1992 | 1991 |
|---------------------------|-----------|-----------|-----------|-----------|
| Capital expenditures | \$40,682 | \$74,521 | \$43,406 | \$25,025 |
| Net sales | \$583,526 | \$526,765 | \$510,995 | \$437,379 |
| Net income | \$33,754 | \$24,609 | \$29,719 | \$23,923 |
| Cash flow from operations | \$48,049 | \$49,475 | \$42,567 | \$32,588 |

Increase (decrease)

| in | working capita | al \$7,202 | \$(15,105) | \$(2,991) | \$23,077 |
|-----|----------------|------------|------------|-----------|----------|
| Cur | rent ratio | 4.4:1 | 5.4:1 | 6.1:1 | 5.8:1 |
| 0th | er income | \$10,717 | \$11,695 | \$11,723 | \$14,801 |

Certain prior year amounts have been restated to reflect the adoption of SFAS No. 109 (see Note 5 to the Consolidated Financial Statements).

Liquidity & Capital Resources

As indicated in the Consolidated Balance Sheet, elsewhere in this Report and in the ratios set forth immediately above, the Company is dedicated to maintaining a strong financial position. The Company's financial strength is important to continue to achieve the following goals:

- (a) To protect the assets of the Company and the intrinsic value of share- holders' equity in periods of adverse economic conditions; and to respond to any large and presently unanticipated cash demands that might result from future drastic events.
- (b) To replace and improve plant and equipment. When plant and production machinery must be replaced either because of wear or to obtain the cost-reducing potential of technological improvement required to remain a low cost producer in the highly competitive environment in which the Company operates, the costs of new plant and machinery are often much higher, sometimes significantly higher, than the historical costs of the items being replaced.

Self-financing and low interest rate borrowing have been the primary source for such capital expenditures. The Company will attempt to finance future capital expenditures in a like manner. While there is no commitment to continue such a practice, at least one new manufacturing plant or major additions to existing plants have been undertaken in each of the last three years.

- (c) To continue to pay competitive and sound remuneration, including the ever-increasing costs of employee benefits, to Company employees who produce the results for the Company's shareholders.
- (d) To be able to benefit from new developments, new products and new opportunities in order to achieve the best results for our shareholders.

Management believes that the present financial strength of the Company will be sufficient to achieve the foregoing goals.

In spite of such necessary financial strength, the Company's shipping containers business, where packages manufactured by Greif Bros. Corporation are purchased by other manufacturers and suppliers, is wholly subject to the general economic conditions and the business success of the Company's customers.

Similarly, the Company's containerboard and related products business is also subject to the general economic conditions and the effect of the operating rates of the containerboard industry, including pricing pressures from its competition.

The historical financial strength generated by these segments has enabled them to remain independently liquid during adverse economic conditions.

Results of Operations

As explained above, the Company is subject to the general economic conditions of its customers.

In our 1993 Report to Shareholders, it was noted that the Company's results were adversely affected by the following:

- (a) The Company has experienced severe price pressures on its products.
 - (b) The cost of the Company's raw materials continue to increase.

While these items still exist, the Company's continued efforts to reduce operating costs by cost control measures, manufacturing innovations and capital expenditures resulted in an improvement in the profit margin for 1994.

The Company, during 1994, invested approximately \$40,682,000 in capital additions. During the last three years, the Company has invested \$158,609,000. As noted in our 1993 Report to Shareholders, the Company during 1993 undertook a major addition at one of its subsidiaries. This project was completed in December, 1993 and resulted in additional capacity for 1994. In addition, another subsidiary of the Company is planning to build a new manufacturing plant during 1995. These investments are an indication of the Company's commitment to be the quality, low cost producer and the desirable long term supplier to all of our customers.

The Company remains confident that with the financial strength that it has built over its 117 year existence, it will be able to adequately compete in highly competitive markets.

Net Sales

Net sales to customers, compared with the previous year, increased 10.8% in 1994. The 1994 sales established a record for net sales. The increase in sales in 1994 was primarily the result of the addition of a 325 ton per day recycled paper machine at a subsidiary of the Company coupled with shortages in containerboard and related products which resulted in increased selling prices. Other capital expenditures from previous years also attributed to this increase.

The increase in sales in 1993 of 3.1% was the result of capital additions expended in previous years offset by reduced selling prices on some of the Company's products.

The increase in sales in 1992 of 16.8% was primarily the result of an increase in sales in the containerboard and related products segment. This was the result of a full year of consolidation of Virginia Fibre Corporation along with an increase in sales in the entities that make up that segment.

Other Income

The 1994 other income, compared with the previous year, decreased due to less timber sales. $\,$

The 1993 other income was adversely affected by the reduced rates available on the Company's investable funds. The Company's investable funds were also reduced due to the significant capital additions during the year. This reduction in other income was offset to a degree by the large amount of timber sales in 1993. These sales were the result of the harvest of mature timber in certain areas.

Also, the Company received a \$5,104,640 dividend from an investment in 1991. No such dividend was received in 1994, 1993 or 1992.

Income Before Income Taxes

The 1994 increase in income before taxes was the result of the sales increase and increase in gross margin. This increase was slightly offset by a reduction in timber sales and an increase in interest expense that resulted from the Company's long term obligations.

The 1993 decrease in income before taxes was the result of competitive price pressures of the Company's products, coupled with increases in certain of its raw materials.

The 1992 increase in income before income taxes was the result of the sales increase and increase in gross margin.

Greif Bros. Corporation will furnish to any shareholder of record, upon written request, without charge, a copy of its most recently filed Form

10-Q and/or Form 10-K, as filed with the Securities and Exchange Commission. Written requests should be directed to Secretary, Greif Bros. Corporation, 621 Pennsylvania Avenue, Delaware, Ohio 43015.

EXHIBIT 21

SUBSIDIARIES OF REGISTRANT

The following companies are wholly-owned subsidiaries of the Company and are included in the consolidated financial statements: $\frac{1}{2} \int_{-\infty}^{\infty} \frac{1}{2} \left(\frac{1}{2} \int_{-\infty}^{\infty} \frac{1}{2$

Name of Subsidiary

Incorporated Under Laws of

Barzon Corporation
Down River International, Inc.
Greif Board Corporation
Greif Containers Inc.
Michigan Packaging Company
Soterra, Incorporated
Virginia Fibre Corporation

Delaware Michigan Delaware Canada Delaware Delaware Virginia 5

This schedule contains summary financial information extracted from the Form 10-K and is qualified in its entirety by reference to such Form 10-K.

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YEAR
       OCT-31-1994
            OCT-31-1994
                        29,543
                  23,970
                 70,490
                   (989)
                   50,944
            188,342
                       423,658
            (202,488)
              419,074
        42,944
                            0
                       9,034
             0
                        0
                   317,905
419,074
                      583,526
            594,243
                        480,666
                480,666
             60,518
            1,447
              51,612
                 17,858
          33,754
                     0
                    0
                  33,754
                   2.63
                   2.63
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Amount represents the earnings per share for the Class A Common Stock. The earnings per share for the Class B Common Stock are \$2.91.