SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
For Quarter Ended April 30, 1995 Commission File Number 1-566

GREIF BROS.CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

621 Pennsylvania Avenue, Delaware, Ohio
(Address of principal executive offices)

Registrant's telephone number, including area code

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2)
has been subject to such filing requirements for the past 90 days. Yes $X$. No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the period covered by this report:

Class A Common Stock 10,873,172 shares
Class B Common Stock 13,257,068 shares

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(Dollars in thousands)
    ASSETS
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| April 30, | October 31, |
| :---: | ---: |
| 1995 | 1994 |
| $\$ 21,304$ | $\$ 29,543$ |
| 19,936 | 23,970 |
| 76,758 | 69,501 |
| 65,805 | 50,944 |
| 15,870 | 14,384 |
|  |  |
| 199,673 | 188,342 |

2,678 2,618
$\begin{array}{lll}\text { Cash surrender value of life insurance } & 2,678 & 2,618 \\ \text { Interest in partnership } & 1,091 & 1,091\end{array}$
6,655
5,853
10,424
9,562
PROPERTIES, PLANTS AND EQUIPMENT--at cost
Timber properties -- less depletion
Land
3,913
3,639
10,516 10,521
100,268 99,936
Buildings
Machinery, equipment, etc.
296, 802
296,802
28,735
291, 426
18, 136
Less accumulated depreciation
$(213,218)$
(202, 488)

See accompanying Notes to Consolidated Financial Statements.

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)
LIABILITIES AND SHAREHOLDERS' EQUITY

Accounts payable
Current portion of long term obligations
Accrued payrolls and employee benefits
Accrued taxes--general
Taxes on income

Total current liabilities

LONG TERM OBLIGATIONS (interest rates from
4.81\% - 8.00\%; payable to 2000)

OTHER LONG TERM LIABILITIES

DEFERRED INCOME TAXES

Total long term liabilities

SHAREHOLDERS' EQUITY (Note 1)
Capital stock, without par value
Class A Common Stock:
Authorized 32,000,000 shares; issued 21,140,960 shares; in treasury 10,267,788 shares; outstanding 10,873,172 shares
Class B Common Stock:
Authorized and issued 17,280,000 shares; in treasury 4,022,932 shares; (3,922,278 in 1994) outstanding $13,257,068$ shares (13,357,722 in 1994)

Earnings retained for use in the business Cumulative translation adjustment

| 342,076 | 321,583 |
| :--- | :--- |
| $(3,690)$ | $(3,678)$ |

See accompanying Notes to Consolidated Financial Statements.

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME
(Dollars in thousands, except per share amounts)

Three Months Ended April 30, 19951994
$\$ 184,869 \quad \$ 139,915$
es and other income
Net sales
Other income:
Gain on sales of timber and timber properties

```
1, 691
1,010
```

1,258
1,294 Interest, oil royalties and other

1,868
2, 631
2,575

| Costs and expenses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Selling, general and administrative | 17,583 | 14,437 | 34,242 | 28,705 |
| Interest | 290 | 410 | 716 | 647 |
|  | 164,773 | 132, 031 | 314, 516 | 255,715 |
| Income before income taxes <br> 23, 081 <br> 10, 152 <br> 47,759 <br> 17,416 |  |  |  |  |
| Taxes on income | 8,200 | 3,800 | 17,500 | 6,500 |
| Net income | \$ 14, 881 | \$ 6,352 | \$ 30, 259 | \$ 10,916 |

Net income per share (based on the average number of shares outstanding during the period, adjusted for two-for-one stock split):

Based on the assumption that earnings were allocated to Class A and Class B Common Stock to the extent that dividends were actually paid for the year and the remainder were allocated as they would be received by shareholders in the event of liquidation, that is, equally to Class $A$ and Class B shares, share and share alike:

| Class A Common Stock | $\$ .60$ | $\$ .25$ | $\$ 1.18$ | $\$ .40$ |
| :--- | :--- | :--- | :--- | :--- |
| Class B Common Stock | $\$ .63$ | $\$ .27$ | $\$ 1.31$ | $\$ .50$ |

Due to the special characteristics of the Company's two classes of stock (see Note 1), earnings per share can be calculated upon the basis of varying assumptions, none of which, in the opinion of management, would be free from the claim that it fails fully and accurately to represent the true interest of the shareholders of each class of stock and in the earnings retained for use in the business.

See accompanying Notes to Consolidated Financial Statements.

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF EARNINGS RETAINED FOR USE IN THE BUSINESS
(Dollars in thousands, except per share amounts)

For the six months ended April 30,
1995
1994

Balance at beginning of period
Net income
$\$ 321,583$
30, 259

351, 842
309, 673

Dividends paid:
On Class A Common Stock -- \$. 28
(\$. 22 in 1994)
On Class B Common Stock -- \$.41
(\$. 32 in 1994)

3, 044
2,392

5,455
4,279

|  | 8,499 | 6,671 |
| :--- | ---: | ---: |
| Stock acquired for treasury | 1,267 | 833 |
| Balance at end of period | $\$ 342,076$ | $\$ 302,169$ |

See accompanying Notes to Consolidated Financial Statements.

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
For the six months ended April 30, 19951994
Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash
provided by operating activities:
Depreciation and depletion
Deferred income taxes
(Increase) decrease:
Trade accounts receivable
Inventories
Prepaid expenses and other
Other long term assets
Increase (decrease):
Accounts payable and accrued liabilities
Accrued payrolls and employee benefits
Accrued taxes - general
Taxes on income
Other long term liabilities

Net cash provided by operating activities

| $\$ 30,259$ | $\$ 10,916$ |
| ---: | ---: |
| 11,369 | 10,425 |
| 2,830 | 2,894 |
| $(7,257)$ | $(1,830)$ |
| $(14,861)$ | $(6,972)$ |
| $(1,486)$ | $(334)$ |
| $(862)$ | 341 |
|  |  |
| 1,486 | $(534)$ |
| $(599)$ | $(387)$ |
| $(669)$ | $(1,209)$ |
| $(713)$ | $(206)$ |

22,670
15,527

Cash flows from investing activities:
Sales (purchases) of investments in government and short term securities
Purchase of properties, plants and equipment
$(17,231)$
$(21,603)$

Net cash used by investing activities
$(13,197)$
$(14,852)$

Cash flows from financing activities:

| Proceeds (payments) on long term debt | $(7,949)$ |  |
| :--- | ---: | ---: |
| Acquisition of treasury stock | $(1,267)$ |  |
| Dividends paid | $(8,499)$ | $(6,675)$ |
|  | $(17,715)$ |  |
| Net cash used by financing activities | $(1,939)$ |  |
| Foreign currency translation adjustment | 3 | $(1,413)$ |

Net increase (decrease) in cash and short term $\quad(8,239)$
investments

NOTE 1 - CAPITAL STOCK AND RETAINED EARNINGS

In March, 1995, authorized Class A Common Stock was increased from $16,000,000$ shares to $32,000,000$ shares and Class B Common Stock from 8,640,000 shares to $17,280,000$ shares. At the same time, all issued shares were split two-for-one.

Class A Common Stock is entitled to cumulative dividends of 1 cent a share per year after which Class B Common Stock is entitled to non-cumulative dividends up to $1 / 2$ cent a share per year. Further distribution in any year must be made in proportion of 1 cent a share for Class A Common Stock to 1-1/2 cents a share for Class B Common Stock. The Class A Common Stock shall have no voting power nor shall it be entitled to notice of meetings of the stockholders, all rights to vote and all voting power being vested exclusively in the Class B Common Stock unless four quarterly cumulative dividends upon the Class A Common Stock are in default. There is no cumulative voting. The Company has acquired $14,290,720$ shares of Class A and Class B Common Stock for treasury at a cost of $\$ 39,396,296$ which was appropriately charged against earnings retained for use in the business. Included in the above are 51, 280 shares of Class B Common Stock acquired in fiscal 1995 for $\$ 1,267,000$.

## NOTE 2 - DIVIDENDS PER SHARE

The following dividends per share were paid during the period indicated, adjusted for two-for-one stock split:

| Three Months Ended | Six Months Ended |  |  |  |
| ---: | :---: | :---: | :---: | :---: |
| April 30, | April 30, |  |  |  |
|  | 1995 | 1994 | 1995 | 1994 |
|  |  |  |  |  |
| Class A Common Stock | $\$ .06$ | $\$ .04$ | $\$ .28$ | $\$ .22$ |
| Class B Common Stock | $\$ .09$ | $\$ .06$ | $\$ .41$ | $\$ .32$ |

## NOTE 3 - CALCULATION OF NET INCOME PER SHARE

Net income per share was calculated using the following number of shares for the periods presented:

| Three Months Ended Six Months Ended |  |
| :---: | :---: |
| April 30, | April 30, |

Class A Common Stock 10,873,172 shares 10,873,172 shares
Class B Common Stock 13,285,823 shares 13,295,697 shares

NOTE 4 - INVENTORIES
Inventories are comprised principally of raw materials.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

## Liquidity and Capital Resources

As indicated in the Consolidated Balance Sheet, elsewhere in this report and discussed in greater detail in the 1994 Annual Report to Shareholders, the Company is dedicated to maintaining a strong financial position. It is our belief that this dedication is extremely important during all economic times.

As discussed in the 1994 Annual Report, the Company is subject to the economic conditions of its customers. During this period, the company has been able to utilize its developed financial position to meet its continued business needs.

The current ratio as of April 30, 1995 is an indication of the continuation of the Company's strong liquidity.

Capital expenditures were $\$ 17,231,000$ during the six months ended

April 30, 1995. These capital expenditures were principally needed to replace and improve equipment.

As disclosed in the 1994 Annual Report, a subsidiary of the Company has a commitment to build a manufacturing plant in Michigan. In addition to this plant, the Company has outstanding purchase commitments for capital expenditures of approximately \$19,000,000.

## Results of Operations

Historically, revenues or earnings may or may not be representative of future operations because of various economic factors. The following comparative information is presented for the 6-month periods ended April 30, 1995 and April 30, 1994.

Net sales increased $32 \%$ during the current period compared to the previous period. This increase was principally the result of increases in the containerboard segment, which was significantly affected by increased sales prices resulting from shortages in containerboard and related products. In addition, the shipping containers segment contributed to the increase due to an increase in unit sales and higher sales prices resulting from the increase in cost of the Company's raw materials.

The gain on sales of timber and timber properties increased due to the sale of timber properties to the U.S. Forest Service and more salvage timber sales. Also, the sales prices for timber were higher as compared to the previous period.

The cost of products sold as a percentage of sales decreased from 84\% in 1994 to $79 \%$ in 1995. This decrease was largely the result of a higher percent of the net sales being comprised of the containerboard and related products segment, which has a higher gross profit margin than the Company's other segment. This decrease was partially offset by an increase in the cost of the Company's raw materials.

## Financial Position

The balance in inventories is higher at April 30, 1995 compared to October 31, 1994. This increase is to support the higher volume of sales that the Company is experiencing this year. In addition, the higher cost of raw materials contributed to this increase in inventories.

Long term obligations are lower at April 30, 1995 compared to October 31, 1994 due to pre-payment of long term debt. The decrease caused by this pre-payment was partially offset by additional long term debt which was incurred to build a manufacturing plant in Michigan.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

There are no material pending legal proceedings not covered by insurance.

As disclosed in the 1994 Form $10-\mathrm{K}$, there is a pollution situation at the Company's plant in Winfield, Kansas. During the quarter ended April 30, 1995, there were numerous meetings and discussions concerning this matter which have caused management to conclude that a reserve is warranted. As such, a reserve for $\$ 2,000,000$ has been recorded by the Company as of April 30, 1995.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a.)Exhibits. None.
(b.) Reports on Form 8-K. No events occurred requiring Form $8-\mathrm{K}$ to be filed.

## OTHER COMMENTS

The information furnished herein reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of the
consolidated balance sheet as of April 30, 1995, the consolidated statement of income for the 6-month periods ended April 30, 1995 and 1994, and the consolidated statement of cash flows for the 6 -month periods then ended. These financial statements are unaudited; however, at year end an audit will be made for the fiscal year by independent certified public accountants.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Greif Bros. Corporation

(Registrant)

John K. Dieker
Controller

This schedule contains summary financial information extracted from the Form 10-Q and is qualified in its entirety by reference to such Form 10-Q

1,000

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6-MOS
    OCT-31-1995
                APR-30-1995
                                    21,304
                                    19,936
                                    77,747
                                    (989)
                                    65, 805
        199,673
                440,234
            \((213,218)\)
                    437,113
            46,442
                                    9, 034
            0
                                    0
                            338, 386
437,113
                                    354, 927
            362, 275
                                    279,558
                    279,558
                            34, 242
                            0
                716
                47, 759
                            17,500
            30,259
                0
                0
                                    0
            30, 259
                1.18
                        1.18
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Amount represents the earnings per share for the Class A Common Stock. The earnings per share for the Class B Common Stock are \$1.31.

