SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
For Quarter Ended January 31, 1995 Commission File Number 1-566

GREIF BROS.CORPORATION
(Exact name of registrant as specified in its charter)

Delaware 31-4388903

| (State or other jurisdiction of | (I.R.S. Employer |
| :--- | :--- |
| incorporation or organization) | Identification No.) |

621 Pennsylvania Avenue, Delaware, Ohio 43015
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code 614-363-1271

Not Applicable

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$. No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the period covered by this report:

> Class A Common Stock $5,436,586$ shares
> Class B Common Stock $6,652,174$ shares

## PART I. FINANCIAL INFORMATION

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)
ASSETS
$\left.\begin{array}{ccc}\text { October 31, } \\ \text { CURRENT ASSETS } \\ \text { Cash and short-term investments } \\ \text { U.S. and Canadian government securities } \\ \text {--at amortized cost which approximates market } \\ \text { Trade accounts receivable--less allowance } \\ \text { of \$989 for doubtful items }\end{array}\right)$

| LONG TERM ASSETS |  |  |
| :--- | ---: | ---: |
| Cash surrender value of life insurance | 2,669 |  |
| Interest in partnership | 1,091 | 2,618 |
| Other long term assets | 5,980 | 1,091 |
|  |  | 5,853 |
|  | 9,740 | 9,562 |
| PROPERTIES, PLANTS AND EQUIPMENT--at cost |  |  |
| Timber properties -- less depletion | 3,790 | 3,639 |
| Land | 10,496 | 10,521 |
| Buildings | 99,438 | 99,936 |
| Machinery, equipment, etc. | 299,739 | 291,426 |
| Construction in progress | 19,195 | 18,136 |
| Less accumulated depreciation | $(207,676)$ | $(202,488)$ |
|  |  |  |
|  | 224,982 | 221,170 |

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)
LIABILITIES AND SHAREHOLDERS' EQUITY

|  | $\begin{gathered} \text { January 31, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { October 31, } \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: |
| CURRENT LIABILITIES |  |  |
| Accounts payable | \$ 25, 822 | \$ 32,948 |
| Current portion of long term obligations | 243 | 249 |
| Accrued payrolls and employee benefits | 6,432 | 7,082 |
| Accrued taxes--general | 1,228 | 1,952 |
| Taxes on income | 7,150 | 713 |
| Total current liabilities | 40,875 | 42,944 |
| LONG TERM OBLIGATIONS (interest rates from |  |  |
| 4.81\% - 8.00\%; payable to 2000) | 24,905 | 27,966 |
| OTHER LONG TERM LIABILITIES | 14,858 | 14,265 |


| DEFERRED INCOME TAXES | 8,276 | 6,960 |
| :---: | :---: | :---: |
| Total long term liabilities | 48, 039 | 49,191 |
| SHAREHOLDERS' EQUITY (Note 1) |  |  |
| Capital stock, without par value | 9,034 | 9,034 |
| Class A Common Stock: |  |  |
| Authorized 16,000,000 shares; |  |  |
| issued 10,570,480 shares; |  |  |
| in treasury 5,133,894 shares; |  |  |
| outstanding 5,436,586 shares |  |  |
| Class B Common Stock: |  |  |
| Authorized and issued 8,640,000 shares; |  |  |
| in treasury 1,987,826 shares; |  |  |
| (1,985,826 in 1994) |  |  |
| outstanding 6,652,174 shares |  |  |
| $(6,654,174$ in 1994) |  |  |
| Earnings retained for use in the business | 330,222 | 321,583 |
| Cumulative translation adjustment | $(5,198)$ | $(3,678)$ |
|  | 334,058 | 326,939 |
|  | \$422,972 | \$419, 074 |

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF INCOME
(Dollars in thousands, except per share amounts)
For the three months ended January 31,
19951994

| Sales and other income |  |  |
| :--- | ---: | ---: |
| Net sales | $\$ 170,058$ | $\$ 128,773$ |
| Other income: | 3,026 | 858 |
| Gain on sales of timber and timber properties | 1,337 | 1,316 |
| Interest, oil royalties and other | 174,421 | 130,947 |


| Costs and expenses (including depreciation of |  |  |
| :--- | ---: | ---: |
| ( $\$ 5,516$ in 1995 and $\$ 5,028$ in 1994) |  |  |
| Cost of products sold | 132,658 | 109,179 |
| Selling, general and administrative | 16,659 | 14,268 |
| Interest | 426 | 236 |
|  | 149,743 | 123,683 |
|  |  |  |
| Income before income taxes | 24,678 | 7,264 |
| Taxes on income | 9,300 | 2,700 |
|  |  |  |
| Net Income | $\$ 15,378$ | $\$$ |

Net income per share (based on the average number of shares outstanding during the period):

Based on the assumption that earnings were allocated to Class A and Class B Common Stock to the extent that dividends were actually paid for the year and the remainder were allocated as they would be received by shareholders in the event of liquidation, that is, equally to Class $A$ and Class $B$ shares, share and share alike:

| Class A | $\$ 1.16$ | $\$ .29$ |
| :--- | :--- | :--- |
| Class B | $\$ 1.36$ | $\$ .45$ |

Due to the special characteristics of the Company`s two classes of stock (see Note 1), earnings per share can be calculated upon the basis of varying assumptions, none of which, in the opinion of management, would be free from the claim that it fails fully and accurately to represent the true interest of the shareholders of each class of stock and in the earnings retained for use in the business.

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF EARNINGS RETAINED FOR USE IN THE BUSINESS
(Dollars in thousands, except per share amounts)

For the three months ended January 31,
1995

| $\$ 321,583$ | $\$ 298,757$ |
| ---: | ---: |
| 15,378 | 4,564 |
| 336,961 | 303,321 |

Dividends paid:

| On Class A Common Stock -- \$.44 | 2,392 | 1,957 |
| :---: | :---: | :---: |
| On Class B Common Stock -- \$.64 | 4, 258 | 3,477 |
|  | 6,650 | 5,434 |
| cquired for treasury | 89 | 515 |
| at end of period | \$330, 222 | 7, 372 |

See accompanying Notes to Consolidated Financial Statements

GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)
For the three months ended January 31,
Cash flows from operating activities:

| Net income | $\$ 15,378$ |  |
| :--- | ---: | ---: |
| Adjustments to reconcile net income to net cash | $\$ 4,564$ |  |
| provided by operating activities: |  |  |
| Depreciation and depletion | 5,694 | 5,204 |
| Deferred income taxes | 1,342 | 1,578 |
| (Increase) decrease: | $(1,703)$ | 5,310 |
| Trade accounts receivable | $(4,480)$ | $(5,812)$ |
| Inventories | 227 | $(421)$ |
| Prepaid expenses and other | $(178)$ | $(166)$ |
| Other long term assets | $(7,126)$ | $(3,625)$ |
| Increase (decrease): | $(650)$ | $(825)$ |
| Accounts payable and accrued liabilities | $(724)$ | $(244)$ |
| Accrued payrolls and employee benefits | 6,437 | $(322)$ |
| Accrued taxes - general | 593 | $(133)$ |
| Taxes on income |  |  |
| Other long term liabilities | 14,810 | 5,108 |

Cash flows from investing activities:
Sales (purchases) of investments in government and short term securities

3,291
Purchase of properties, plants and equipment

| Net cash used by investing activities | $(6,480)$ | $(10,370)$ |
| :--- | ---: | ---: |
| Cash flows from financing activities: |  |  |
| (Payments) proceeds on long term debt <br> Acquisition of treasury stock <br> Dividends paid | $(3,067)$ <br> $(89)$ | 3,128 <br> $(515)$ <br> $(5,434)$ |
| Net cash used by financing activities | $(9,806)$ | $(2,821)$ |
| Foreign currency translation adjustment | $(1,281)$ |  |

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GREIF BROS. CORPORATION AND SUBSIDIARY COMPANIES
    NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
    JANUARY 31, }199
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NOTE 1 - CAPITAL STOCK AND RETAINED EARNINGS
Class A Common Stock is entitled to cumulative dividends of 2 cents a share per year after which Class B Common Stock is entitled to non-cumulative dividends up to 1 cent a share per year. Further distribution in any year must be made in proportion of 1 cent a share for Class A Common Stock to 1-1/2 cents a share for Class B Common Stock. The Class A Common Stock shall have no voting power nor shall it be entitled to notice of meetings of the stockholders, all rights to vote and all voting power being vested exclusively in the Class B Common Stock unless four quarterly cumulative dividends upon the Class A Common stock are in default. There is no cumulative voting. The Company has acquired 7,121,720 Class A and Class B Common Stock for treasury at a cost of $\$ 38,217,871$ which was appropriately charged against earnings retained for use in the business. Included in the above are 2,000 shares of Class B Common Stock acquired in 1995 for $\$ 88,575$.

At the special meeting on February 27, 1995, a proposal to split both of the present classes of common stock on a basis of 2 shares for each of the present shares was approved (See Item 4 in Part II of this report).

NOTE 2 - DIVIDENDS PER SHARE
The following dividends per share were paid during the period indicated:

|  | Three Months Ended <br> January 31, |  |
| :--- | :---: | :---: |
|  | 1995 | 1994 |
|  |  |  |
| Class A Common Stock | $\$ .44$ | $\$ .36$ |
| Class B Common Stock | $\$ .64$ | $\$ .52$ |

NOTE 3 - CALCULATION OF NET INCOME PER SHARE
Net income per share was calculated using the following number of shares for the period presented:

Class A Common Stock - 5,436,586 shares
Class B Common Stock - 6,652,785 shares

## NOTE 4 - INVENTORIES

Inventories are comprised principally of raw materials.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

## Liquidity and Capital Resources

As indicated in the Consolidated Balance Sheet, elsewhere in this report and discussed in greater detail in the 1994 Annual Report to Shareholders, the Company is dedicated to maintaining a strong financial position. It is our belief that this dedication is extremely important during all economic times.

As discussed in the 1994 Annual Report, the Company is subject to the economic conditions of its customers. During this period, the Company has been able to utilize its developed financial position to meet its continued business needs.

The current ratio as of January 31, 1995 is an indication of the continuation of the Company's strong liquidity.

Capital expenditures were $\$ 9,771,000$ during the three months ended January 31, 1995. These capital expenditures were principally needed to replace and improve equipment.

As disclosed in the 1994 Annual Report, a subsidiary of the Company has a commitment to build a manufacturing plant in Michigan. In addition to this plant, the Company has outstanding purchase commitments for capital

## Results of Operations

Historically, revenues or earnings may or may not be representative of future operations because of various economic factors. The following comparative information is presented for the 3 -month periods ended January 31, 1995 and January 31, 1994.

Net sales increased $32 \%$ during the current quarter compared to the previous period. This increase was principally the result of increases in the containerboard segment, which was significantly affected by increased sales prices resulting from shortages in containerboard and related products. In addition, the shipping containers segment contributed to the increase due to an increase in unit sales and higher sales prices resulting from the increase in cost of the Company's raw materials.

The gain on sales of timber and timber properties increased due to the sale of timber properties to the U.S. Forest Service and more salvage timber sales. Also, the sales prices for timber were higher as compared to the previous period.

The cost of products sold as a percentage of sales decreased from $85 \%$ in 1994 to $78 \%$ in 1995. This decrease was largely the result of a higher percent of the net sales being comprised of the containerboard and related products segment, which has a higher gross profit margin than the Company's other segment. This decrease was partially offset by an increase in the cost of the Company's raw materials.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS
There are no material pending legal proceedings not covered by insurance.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
(a.) The Company held a special meeting of Stockholders on February 27, 1995.
(c.) At the special meeting, a proposal to split both of the present classes of common stock, Class A Common and Class B Common, on a basis of 2 shares for each of the present shares was approved by the stockholders. The inspectors of election certified the following vote tabulations:
Class A Class B

| For | $4,567,033$ | $6,552,630$ |
| :--- | ---: | ---: |
| Against | 3,340 | 4,444 |
| Abstain | 625 | $-0-$ |
| Non-votes | $-0-$ | $-0-$ |

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a.) Exhibits.

None.
(b.) Reports on Form 8-K.

No events occurred requiring Form 8-K to be filed.

OTHER COMMENTS
The information furnished herein reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of the consolidated balance sheet as of January 31, 1995, the consolidated statement of income for the 3 -month periods ended January 31, 1995 and 1994, and the consolidated statement of cash flows for the 3 -month periods then ended. These financial statements are unaudited; however, at year end an audit will be made for the fiscal year by independent certified public accountants.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Greif Bros. Corporation

## (Registrant)

Date March 6, 1995

John K. Dieker Controller

Philip R. Metzger
Treasurer

This schedule contains summary financial information extracted from the Form 10-Q and is qualified in its entirety by reference to such Form 10-Q

1,000

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3-MOS
    OCT-31-1995
                JAN-31-1995
                                    26,786
                                    20,679
                                    72,193
                                    (989)
                                    55, 424
            188, 250
                432,658
            \((207,676)\)
                    422,972
            40, 875
                                    \(034^{0}\)
            0
                                    9, 034
                                    0
                            325, 024
422,972
                                    170, 058
    174,421
                                    132,658
                    132,658
                            16,659
                            0
                426
                    24,678
                                    9,300
            15,378
                0
                    0
                                    0
            15,378
                    1.16
                        1.16
```

Amount represents the earnings per share for the Class A Common Stock. The earnings per share for the Class B Common Stock are \$1.36.

